## Rose Memorial Library 79 East Main Street, Stony Point, NY 10980 Regular Meeting of the Board of Trustees Wednesday, October 19, 2022 AGENDA

- I. Call to Order
- II. Adoption of Minutes ~ September 2022
- III. Public Comments
- IV. Finance
  - a. Narrative Report: September 2022
  - b. Approval of Disbursements: September 2022
  - c. Financial Reports: September 2022

## V. Reports

- a. Director's Report: September 2022
- b. Board Committees
  - i. Marketing & Fundraising
  - ii. Facilities & Capital Projects
  - iii. Finance & Budget
  - iv. Long Range Plan Committee
  - v. Technology

## VI. Old Business

a. Approval of RCLS 2023 Operating Budget\*

## VII. New Business

- a. Approval of RCLS 2023 ILS Agreement\*
- b. Introduction of 2023 Annual Budget for discussion
- c. Introduction of 2023-2028 Long Term Plan for discussion

## VIII. Executive Session\*

- IX. Announcements
- X. Adjournment

Next scheduled Board Meeting ~ November 16, 2022

\*motion required

## Rose Memorial Library 79 East Main Street, Stony Point, NY 10980 Regular Meeting of the Board of Trustees Wednesday, September 21, 2022 AGENDA

- I. Call to Order
- II. Adoption of Minutes ~ August 2022
- III. Public Comments
- IV. Finance
  - a. Narrative Report: August 2022
  - b. Approval of Disbursements: August 2022
  - c. Financial Reports: August 2022
- V. Reports
  - a. Director's Report: August 2022
  - b. Board Committees
    - i. Marketing & Fundraising
    - ii. Facilities & Capital Projects
    - iii. Finance & Budget
    - iv. Long Range Plan Committee
    - v. Technology
- VI. Old Business
  - a. Approval of RCLS 2023 Operating Budget
- VII. New Business
  - a. Future planning for Rose Memorial Library
- VIII. Executive Session\*
- IX. Announcements
- X. Adjournment

Next scheduled Board Meeting ~ October 19, 2022

\*motion required

## Monthly Board Meeting Minutes Board of Trustees Rose Memorial Library Association September 28, 2022 (postponed from 09/21/2022)

September 28, 2022, meeting held at Rose Memorial Library, 5:30pm, inperson, Kennedy Room.

Present: James Brooks, Board President; Amanda Pagan-Glass, Board Vice President; F. Hollis Griffin, Jr., Secretary; Ted Needleman, Treasurer; Richard Eggers, Trustee; Library Director Alice Meacham; Carole Gomez, Office Manager RML

Guest: George Mulligan

- I. Meeting called to order at 5:30pm by James Brooks, President.
- II. Approval of Minutes\*

August 17, 2022, Monthly Meeting Minutes were reviewed. A motion made by James Brooks, second by Ted Needleman, with unanimous agreement to accept the August minutes.

### III. Public Comments

Guest George Mulligan, longtime Town of Stony Point resident and former member of the Board of Trustees for Rose Memorial Library had several answerable questions concerning the 2017 and 2022 efforts to purchase the historical building located at 117 West Main Street for a new library & community center. In addition, Mr. Mulligan offered several suggestions for moving forward.

## IV. Financial Reports\*

August 2022 Financial Narrative reviewed by Carole Gomez, RML Office Manager. There was a discussion concerning "real time balances" because of the late date and postponement of the September meeting. Hollis Griffin made a motion, second by Dick Eggers, to accept the Financial Narrative as well as the Financial Reports, with unanimous agreement of the Board.

## V. Reports ~

## a. Director's Report:

- i. Alice Meacham, Library Director, detailed the success of the Adult, Children's and Teen programs in August as well as the large numbers in attendance.
- ii. Joy Buckhout, Adult Programming and Outreach Coordinator, is doing a fabulous job introducing a wide variety of crafts and lecture opportunities. She has developed a nice following and increasing interest from the community. She has been utilizing Vincent Clark Park, the outdoor property at 117 West Main, the Pyngyp School House and the Kennedy Room for her scheduled events.
- iii. Karelisa Kimmel, Adult Collections and Communications Librarian, has created an E-news blast with a large base of patron emails. The Summer Newsletter was well received and the Fall Newsletter will be in homes in a week or two.
- iv. Susan Babcock, Head of Youth Services, continues to create interesting and fun activities for toddlers, schoolage children and teens. Because there are so many in attendance, she is researching places to hold activities when the parks close for the season.
- v. The Little Free Libraries will be dedicated on Friday, September 30<sup>th</sup>, at 5:15 pm at Rose Memorial Library. The Girl Scouts and the Board as well as patrons are invited to attend the dedication and the Reception following.

### b. Board Reports

- i. Marketing & Fundraising, Amanda Pagan-Glass stated that fundraising had been on hold awaiting the decision on the Petitions. We will begin again creating some interesting events for the public.
- ii. Facilities & Capital Projects, on hold for discussion next month.
- iii. Finance & Budgets, pending until next month.
- iv. Long Range Planning: pending at this time.
- v. Technology: the Frontline proposal was accepted and installation will be done shortly.

V. Old Business: Approval of RCLS 2023 Operating Budget.

A discussion took place concerning the 2023 RCLS Budget. The final ballot is due Monday, November  $14^{\rm th}$ . The Board is asked to review it again in detail to discuss at the October Meeting.

VI.New Business: Future Planning for Rose Memorial Library

There was spirited discussion related to several options for moving forward to provide the Town of Stony Point with a proper library and community center appropriate to the size of the population of the Town in 2022 and beyond. It was decided that a brain-storming session & retreat will be scheduled in the next few weeks to consider all options available. Ted Needleman made a motion, second by James Brooks to continue to discuss and bring all ideas to the retreat.

- VII. Executive Session\*:
- VIII. Announcements: The date and location of the retreat will be announced as soon as arrangements are made.
- IX. Adjournment. The meeting closed at 6:54pm with consent of all Trustees.

The next scheduled Board Meeting is Wednesday, October 19, 2022, at 5:30pm, Rose Memorial Library, Kennedy Room

## ROSE MEMORIAL LIBRARY ASSOCIATION OCTOBER 2022 BOARD MEETING FINANCIAL NARRATIVE

The financial reports for this month, posted on Google Drive, reflect income and expenses as of September 30, 2022. As of that date, RML had on deposit in TD Bank:

Business Checking Account \$44,699.39
Special Funds Savings Account: \$64,160.99
Business Savings: \$55,157.42
Payroll Account: \$1,692.06

UBS Financial Services as of September 30, 2022.

Value as of 08/31/2022
 Value as of 09/30/2022
 \$418,368.38
 \$419,125.42

There were two payrolls in the month of September 2022 totaling \$26,181.00

The largest expenditures (over \$500) include:

Dennis Letson (engineering firm)	\$275.00
Whiteman, Osterman & Hanna (Q4 retainer)	\$500.00
Tunes for Tots (Weekly interactive program)	\$750.00
Diamond Shine Cleaning Service (September)	\$950.00
Oxford (United Healthcare)	\$1,014.36
Baker & Taylor 823.18, 256.12	\$1,079.30
Petr V. Tomkevich (117 West Main - October) Transfer from	•
Special Savings	\$2,500.00
Frontline Data Services (installation of new equipment)	\$4,244.50
Key Bank (credit cards & Amazon) - Summer Reading Supplies	
(Children/Teens), Fall books for Children, Adult Program	
Supplies, Museum Membership, Subscription, Zoom, Adult	
DVDs & Video Games, Office/Custodial/Library Supplies, Little	
Free Library, Staff Development, Memorial Event,	
Environmental inspection for 117 West	\$4,718.43
Whiteman, Osterman & Hanna (legal fees) Transfer from	
Special Savings	\$7,540.00
Sigler Henderson Studio LLC (architect) Transfer from Special	
Savings	\$23,353.37

### PROGRAMMING:

Joan Quinn, Art History Presentation (09/15)	\$200.00
Pyngyp Schoolhouse for Art History Presentation	\$50.00
Robin Ingram (Adult Basket Weaving, 10/22)	\$200.00
Tunes for Tots (Weekly interactive program) 09/19 to 10/17	\$750.00
Town of Stony Point (Pyngyp School House, "The Mothball	
Fleet" 10/26	\$50.00

(40,457)(40,457)

## Rose Memorial Library Association Cash Disbursement Report As of September 30, 2022

Cash Basis

4:20 PM 10/03/22

Paid Amount		(125)	13)	- 1	23,333	88	(200)	(750)	(276)	(0.13)	(000)	(4,245)	(06)	(215)	(23.353)	(50)	(13 300)	(000,0.)	(000)	(4 7 18)	(24)	(1 014)	(1,0,14)	(42)	126	(256)	(433)	(823)	(50)	(275)	(2.500)	(200)	2 500	(200)	3.950	000,000	(14,400)	1 0 00	006'/	(200)	(040,7)	(200)	(167)	(87)	(1);	(137)
Memo		44175388, 08/0108/31/2022	Denosit	Finds Transfor Sixlar Dandorson			Art History Presentation - 09/15/2022	Six-Week Interactive music class, 09/12-10/17	Customer #2000016084; Hoopla #502615146	Invoice #1189			Customer #2000355809	NYC 1009485, Statements #1643969038, #1643974386	117 West Main St., Invoice #2205 - #1	Pynavp School House, 09/15/2022	Funds Transfer. Pavroll Ending 09/10/2022-	Flinds Transfer Payroll 09/10/2022	Deposit	Statement 07/29/2022 to 08/28/2022	Account #20008129710000	Group #130431	8558-960-0606-8558	320274 L449649 3 B00000	Deposit	Account #122519	Reimbursement for use of personal credit card	320274 L449649 3 B00000	Pynavo School House, 10/26/2022	Invoice #2022-23	Rose Memorial Library - use of property at 117 W. Main	Adult Basket Weaving 10/22/2022	Funds Transfer, 117 West Main. October 2022	Invoice #KDEP-20033	Denosit	Flinds Transfer Daviroll Ending 00/24/2022	Deposit	Finds Transfer M/O II /117M	Botan Dues	Clear #106241   Payolog #E02617   F026619	Olient #106241, Illvoice #392317, 3923318	Account #07882-301430-0-2	Account #122540	001500511 # 122019	Deimbursement for use of normal prodit and	intermediation and or personal creat card
Name		Pitney Bowes - Reserve Account						I unes for Tots Rockland LLC	Midwest Tape LLC	Diamond Shine Cleaning Service	Frontline Data Convices	Title Data Celvices	Avaya Financial Services	Staples	Sigler Henderson Studio LLC	Town of Stony Point				KeyBank	Veolia Water New York Inc.	Oxford Health Plans	Pitney Bowes Bank Inc., Purchase Power	Baker and Taylor		Cengage Learning Inc./Gale	Susan Babcock	Baker and Taylor	Town of Stony Point	Dennis M. Letson, P.E. & Associates	Petr V Tomkevich	Robin Ingram		Kanopy, Inc.					Rotary Club of North Rockland	Whiteman Osterman & Hanna III D	Whiteman Osterman & Hanna II P		Cendade Learning Inc./Gale	Octobras Global Financial Services 11	Carola Gomez -	
WnW	SS CHECKING	EFT				9000	3300	7066	8066	6066	0410	2.00	1000	9912	9913	9914				9915	9916	9917	9918	9919		9920	9921	9922	9923	9924	9925	9856		9927					9628	9929	9930	9931	9932	9933	9934	
Date	1001 · TD BUSINESS CHECKING	09/01/2022	09/01/2022	2202/20/60	06/02/20/50	00/04/000	03/01/2022	09/07/2022	09/07/2022	09/07/2022	09/07/2022	220272000	03/0//0/22	09/07/2022	09/07/2022	09/07/2022	09/12/2022	09/12/2022	09/13/2022	09/14/2022	09/14/2022	09/14/2022	09/14/2022	09/14/2022	09/19/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/21/2022	09/26/2022	09/26/2022	09/28/2022	09/28/2022	09/28/2022	09/28/2022	09/28/2022	09/28/2022	09/28/2022	09/28/2022	09/30/2022

Total 1001 · TD BUSINESS CHECKING

TOTAL

## Rose Memorial Library Association Profit & Loss September 2022

	Sep 22
Ordinary Income/Expense	
Income 4010 · LLSWA State Aid	2.050
4014 · Fundraising Income - Appeal	3,950 155
4015 · Investment Income	5
4016 · Gifts and Donations 4031 · Library Charges	25 5
4032 · Other Income	151
Total Income	4,292
Gross Profit	4,292
Expense	
6001 · Salaries	26,181
6002 · Benefits	2,212
6007 · Office Postage	170
6009 · Legal	500
6010 · Repairs and Maintenance	1,226
6011 · Health Insurance Premiums Paid	926
6015 · Telecommunications 6017 · Utilities	257 24
6019 · Dues/Fees	600
6045 · Advertising and Promotion	32
6051 · Computer Technical Support 6101 · Capital Expenditures	4,245 25,627
6125 · Serials	199
6200 ⋅ Programs ~ High Profile Events	1,083
6300 · Supplies	2,578
7500 · Other personnel expenses	9,615
8200 · Occupancy expenses	2,500
8500 · Misc expenses	80
Total Expense	78,055
Net Ordinary Income	(73,763)
Other Income/Expense	
Other Expense 6800 · Net Payroll	
Total Other Expense	0
Net Other Income	
Net Income	0
Met IIICOME	(73,763)

## Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual September 2022

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10/03/22 Cash Basis

4:16 PM

Ordinary Income/Expense	Income 4 · Contributed support	4000 · Tax Levy	4001 · Local Public Funds	4010 · LLSWA State Aid	4014 · Fundraising Income - Appeal	4015 · Investment Income	4016 · Gifts and Donations	4018 · Friends - Income	4031 · Library Charges	4032 · Other Income	Total Income	Gross Profit	Expense 6001 · Salaries 6002 · Benefits	6007 · Office Postage	6008 · Accounting & Other Prof Fees	6009 · Legal 6010 · Repairs and Maintenance	6011 · Health Insurance Premiums Paid	ou io · Telecommunications 6017 · Utilities	6018 · Insurance 6019 · Dues/Fees	6028 · Sewer Taxes	6032 · Ansernet Service Fee 6034 · Software Licensing Fees 6035 · Newsletters	6036 · Fundraising	6043 · Retirement 403B 6045 · Advertising and Promotion
	0	<b>,</b> O	0	3,950	155	Ŋ	25	0	5	151	4,292	4,292	26,181 2,212	170	0	500 1,226	926	25/	009	0	000	0	0 32
	358	0	0 (	0	625	0		0	42	125	1,150	1,150	27,879	167	113	188	1,014	759	590 44	0	1,026 133 1,509	0	17 226
	(358)	0	0	3,950	(470)	5		0	(37)	26	3,142	3,142	(1,698)	က	(113)	313 (445)	(68)	(3) (735)	(590) 556	0	(1,026) (133) (1,509)	0	(17)
	%0	%0	%0	100%	72%	100%		%0	12%	121%	373%	373%	94% 75%	102%	%0	267% 73%	91%	%66 3%	0% 1,371%	%0	%0 %0	%0	0%

# Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual September 2022

Cash Basis

4:16 PM 10/03/22

	Sep 22	Dadger	a Over Budger	196nng 10 %
6050 · RCLS Service Fee	0	190	(190)	
6051 · Computer Technical Support	4,245	542	3,703	784%
6052 · New Library Website	0	42	(42)	
6053 · Website Hosting Fee	0	50	(20)	
6101 · Capital Expenditures	25,627	4,042	21,585	
6125 · Serials	199	0	199	100%
6200 · Programs ~ High Profile Events	1,083	1,337	(254)	81%
6300 · Supplies	2,578	1,303	1,275	198%
7500 · Other personnel expenses	9,615			
8200 · Occupancy expenses	2,500			
8500 · Misc expenses	80	0	80	100%
Total Expense	78,055	46,033	32,022	170%
Nét Ordinary Income	(73,763)	(44,883)	(28,880)	164%
Other Income/Expense Other Expense 6800 · Net Payroll	0			
Total Other Expense	0			
Net Other Income	0			
Net Income	(73,763)	(44.883)	(28,880)	164%

4:32 PM 10/03/22 Cash Basis

## Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual

January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income 4 · Contributed support	(140)	3,225	(3,365)	(4)%
4000 · Tax Levy	0	0		
4001 · Local Public Funds	325,000	325,000	0	0% 100%
4010 · LLSWA State Aid 4014 · Fundraising Income - Appeal	4,380 8,523	3,900 18,125	480	112%
4015 · Investment Income	1,751	21,900	(9,602)	47%
		21,900	(20,149)	8%
4016 · Gifts and Donations 4018 · Friends - Income	352 15	500	(485)	3%
4031 · Library Charges	211	375	(164)	56%
4032 · Other Income	2,019	1,650	369	122%
4039 · Expense Reimbursements	11			
5 · Earned revenues	38			
Total Income	342,159	374,675	(32,516)	91%
Gross Profit	342,159	374,675	(32,516)	91%
Expense				
6001 · Salaries 6002 · Benefits	256,124 26,188	250,909 26,513	5,215 (325)	102% 99%
6007 · Office Postage	1,470	1,500	(30)	98%
6008 · Accounting & Other Prof Fees	7,854	8,867	(1,013)	89%
6009 · Legal 6010 · Repairs and Maintenance	4,560 14,888	1,688 16,864	2,873 (1,977)	270% 88%
6011 · Health Insurance Premiums Paid	9,467	11,088	(1,621)	85%
6015 · Telecommunications 6017 · Utilities	2,306 7,958	2,339 6,832	(32) 1,125	99% 116%
6018 · Insurance	7,344	5,308	2,036	138%
6019 · Dues/Fees	1,457	1,283	174	114%
6028 · Sewer Taxes	802	700	102	115%
6032 · Ansernet Service Fee 6033 · Printing	8,840 210	9,230	(390)	96%
6034 · Software Licensing Fees 6035 · Newsletters	390 4,665	1,194 4,526	(804)	33%
6036 · Fundraising	2,871	3,100	138 (229)	103% 93%
6043 · Retirement 403B				
6045 · Advertising and Promotion	(200) 63	150 2,035	(350) (1,972)	(133)% 3%
6050 · RCLS Service Fee	2,340	1,711	629	137%
6051 · Computer Technical Support 6052 · New Library Website	7,249	4,875	2,374	149%
6053 · Website Hosting Fee	450 739	375 450	75 289	120% 164%
6101 · Capital Expenditures	201,173	36,276	164,897	555%
6125 · Serials	3,260	3,737	(477)	87%
6200 · Programs ~ High Profile Events	7,172	14,164	(6,991)	51%
6300 · Supplies	11,857	11,580	276	102%
7500 · Other personnel expenses	15,577	2		
8100 · Non-personnel expenses	(140)			
8200 · Occupancy expenses	13,066			
8500 · Misc expenses	5,197	7,250	(2,053)	72%
Total Expense	625,196	434,542	190,654	144%
Net Ordinary Income	(283,037)	(59,867)	(223,170)	473%

4:32 PM 10/03/22

Cash Basis

## Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual

January through September 2022

Jan - Sep 22 Budget \$ Over Budget % of Budget Other Income/Expense Other Expense 6800 · Net Payroll 0 **Total Other Expense** 0 Net Other Income 0 Net Income (283,037) (59,867) (223,170) 473%

-46.2%

-687.99

1,490.27

802.28

6028 · Sewer Taxes

## Rose Memorial Library Association Profit & Loss Prev Year Comparison October 2021 through September 2022

Cash Basis

4:15 PM 10/03/22

	Ordinary Income/Expense Income 4 · Contributed support	4000 · Tax Levy	4001 · Local Public Funds	4014 · Fundraising Income · Appeal	4015 · Investment Income	4016 · Gifts and Donations	4018 · Friends - Income	4031 · Library Charges	4032 · Other Income	4037 · Exp. Reimbursements-61 E. Main	4038 · Rental Income - 61 E. Main	4039 · Expense Reimbursements 5 · Earned revenues	Total Income	Gross Profit	Expense 4002 · Reconciliation Discrepancies 6001 · Salaries 6002 · Benefits	6007 · Office Postage	6008 · Accounting & Other Prof Fees	6009 · Legal 6010 · Repairs and Maintenance	6011 · Health Insurance Premiums Paid 6015 · Telecommunications 6017 · Utilities	6018 · Insurance 6019 · Dues/Fees
Oct 21 - Sep 22	-139.96	200,000.00	325,000.00	16,922.54	4,855.93	426.52	15.00	572.90	2,831.41	0.00	0.00	11.00 37.51	554,912.85	554,912.85	1.90 335,212.95 33,286.34	2,206.86	7,854.04	4,695.00 20,061.30	14,339.00 2,787.40 9,339.99	9,212.74
Oct 20 - Sep 21	0.00	200,000.00	295,000.00	0,172.40	10,551.22	187.21	00.00	859.81	1,549.28	282,844.03	2,450.00	00.00	813,779.95	813,779.95	0.00 293,816.35 28,265.48	1,095.13	3,750.00	6,797.59 25,361.18	13,434.28 1,342.77 9,777.18	6,291.24
\$ Change	-139.96	0.00	30,000.00	-3,792.40 4,756.54	-5,695.29	239.31	15.00	-286.91	1,282.13	-282,844.03	-2,450.00	11.00 37.51	-258,867.10	-258,867.10	1.90 41,396.60 5,020.86	1,111.73	4,104.04	-2,102.59 -5,299.88	904.72 1,444.63 -437.19	2,921.50
% Change	-100.0%	%0.0	10.2%	-46.4% 39.1%	-54.0%	127.8%	100.0%	-33.4%	82.8%	-100.0%	-100.0%	100.0% 100.0%	-31.8%	-31.8%	100.0% 14.1% 17.8%	101.5%	109.4%	-30.9% -20.9%	6.7% 107.6% -4.5%	46.4%

## Rose Memorial Library Association Profit & Loss Prev Year Comparison October 2021 through September 2022

Cash Basis

4:15 PM 10/03/22

6021 - Internet Access         1,288 64         1,739 8B         -1,461 24         -83 4%           6022 - Astractive fee         12,516 23         1,272 89         -1,756 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,256 66         -1,100 00           6034 - Retirement 403B         6035 - Fundraising         5,071,07         2,104,43         2,296 64         141,00           6045 - Activating and Promotion         6030 - Computer Technical Support         8,388 71         2,104,43         2,296 64         141,00           6057 - Computer Technical Support         8,388 71         5,842 50         2,296 16         4,100           6057 - Computer Technical Support         8,388 71         5,842 50         2,296 67         4,100           6057 - Computer Technical Support         8,388 71         5,842 50         2,104 56         1,108           6050 - Support         6050 - Computer Technical Support         8,388 71         3,488 65         3,471 60         1,108           610 - Computer Technical Support         61,566 26         3,471 60         1,248 66         1		Oct '21 - Sep 22	Oct '20 - Sep 21	\$ Change	% Change
1,738 St.   1,73					
6032 - Ansernet Service Fee         12,516.23         14,272.89         -17,56.66           6033 - Printing         500.37         0.00         295.00           6035 - Newsletters         5,895.32         4,410.95         1,484.37           6035 - Newsletters         5,895.32         4,410.95         1,484.37           6035 - Newsletters         5,000.00         0.00         390.27           6035 - Newsletters         -300.00         0.00         -300.00           6045 - Advertising and Promotion         63.37         35.00         -300.00           6045 - Advertising and Promotion         63.37         35.00         -300.00           6050 - RCLS Service Fee         2,388.71         5,442.60         2,546.21           6052 - New Library Website         769.40         5,842.50         2,546.21           6053 - New Library Website         769.40         5,842.50         2,546.21           6053 - New Library Website         769.40         5,842.50         2,546.21           6053 - New Library Website         769.40         5,847.50         2,046.55         3,448.65           6050 - Capital Expenses         14,596.04         9,661.45         4,935.80         1,705.60           6200 - Octupancy expenses         1,566.90         1,	6031 · Internet Access	288.64	1,739.88	-1,451.24	-83.4%
00035 - Printing 255.00         255.00		12,516.23	14,272.89	-1,756.66	-12.3%
6036 · Newsietters         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.27 (200)         390.00	6033 · Printing	295.00	00.00	295.00	100 0%
6036 - Fundraising 5,995.32 4,410.95 1,484.37 6036 - Howsletters 6036 - Houndraising 5,071.07 2,104.43 2,966.64 1,484.37 2,066.64 2,000.00 0.00 0.00 0.00 0.00 0.00 0.00	-	390.27	00.0	390 27	100 0%
6043 · Fetirement 403B 6043 · Retirement 403B 6045 · Advertising and Promotion 6054 · Advertising and Promotion 6056 · RCLS Service Fee 6056 · RCLS Service Fee 6057 · Computer Technical Support 6058 · RCLS Service Fee 6058 · RCLS Service Fee 6059 · RCLS Service Fee 6050	6035 · Newsletters	5,895.32	4,410.95	1,484.37	33.7%
6036 - Fundralising         5,071.07         2,104.43         2,986.64           6043 - Retirement 403B         -300.00         0.00         -300.00           6045 - Advertising and Promotion         63.37         35.00         -300.00           6045 - Advertising and Promotion         63.37         35.00         -300.00           6045 - Advertising and Promotion         63.38         71         5.842.50         2.546.21           6050 - Rouz Library Website         2.386.71         5.842.50         2.546.21         2.83.71           6053 - Website Hosting Fee         2.16,338.14         5.881.59         2.10,456.55         3,41.60           6101 - Capital Expenditures         3,488.65         3,471.60         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         17.05         3,438.15         3,441.60         17.05         3,441.60         17.05         3,441.60         17.05         3,441.60         17.05         3,442.60         3,441.60         17.05         3,442.60					
6043 · Retirement 403B         -300.00         0.00         -300.00           6045 · Advertising and Promotion         63.37         35.00         -30.00           6045 · Advertising and Promotion         63.37         2.286.16         43.49           6057 · Computer Technical Support         8.388.71         5.842.50         2.546.21         2.546.21           6053 · Website Hosting Fee         7789.40         558.75         2.09.65         3.488.65         3.471.60         17.05           6053 · Website Hosting Fee         216,338.14         3,909.76         5.603.65         3.6         3.488.65         3.471.60         17.05           6125 · Serials         3,488.65         3,471.60         17.05         3.488.65         3.471.60         17.05         3.6           6200 · Programs ~ High Profile Events         9,513.41         3,909.76         5,603.65         3.6         3.2           6300 · Supplies         6300 · Supplies         14,596.04         9,660.15         4,935.89         3.2 <td>6036 · Fundraising</td> <td>5,071.07</td> <td>2,104.43</td> <td>2,966.64</td> <td>141.0%</td>	6036 · Fundraising	5,071.07	2,104.43	2,966.64	141.0%
6050 · RCLS Service Fee	6043 · Retirement 403B	-300.00	0.00	-300.00	-100.0%
6050 · RCLS Service Fee	6045 · Advertising and Promotion	63.37	35.00	28.37	81.1%
6051 · Computer Technical Support         8,388.71         5,842.50         2,546.21           6052 · Weak Library Website         449.76         144,93         3,148.3         3,65.00           6052 · Weak Library Website         449.76         144,93         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,148.3         3,147.1         3,147.1         3,147.1         3,147.1         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1         4,147.3         3,147.1	6050 · RCLS Service Fee	2,339.65	2.296.16	43.49	1 9%
6052 · New Library Website         449.76         134.93         314.83         665         6052 · New Library Website         449.76         134.93         314.83         6053 · Website Hosting Fee         449.76         569.75         209.65         3,471.60         17.05         3,488.65         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         17.05         3,471.60         4,935.89         3,25	6051 · Computer Technical Support	8,388.71	5,842.50	2.546.21	43.6%
6053 · Website Hosting Fee 7769.40 559.75 209.65 3.4 (17.05) 216,338.14 5,881.59 210,456.55 3.4 (17.05) 2165.38.14 5,881.59 210,456.55 3.4 (17.05) 2165.38.14 3,909.76 216,345.5 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,456.55 210,471.60 210,481.52	6052 · New Library Website	449.76	134.93	314.83	233.3%
6101 · Capital Expenditures  216,338.14  5,881.59  210,456.55  3,488.65  3,488.65  3,471.60  6200 · Programs ~ High Profile Events  6200 · Programs ~ High Profile Events  6200 · Programs ~ High Profile Events  6300 · Supplies  6319 · Covid 19 Expenses  75500 · Other personnel expenses  75500 · Other Programs  8500 · Misc expenses  8500 · Misc expenses  8500 · Misc expenses  755,406.37  8500 · Misc expenses  755,406.37  8500 · Misc expenses  755,406.37  8500 · Misc expense  900 · Other Expense  1000 · Other Expense	6053 · Website Hosting Fee	769.40	559.75	209.65	37.5%
6126 · Serials       3,486.65       3,471.60       17.05         6200 · Programs ~ High Profile Events       9,513.41       3,909.76       5,603.65         6300 · Supplies       14,596.04       9,660.15       4,935.89         6300 · Supplies       14,596.04       9,660.15       4,935.89         6819 · Covid 19 Expenses       15,576.92       34.73       48.52       83.25         7500 · Other personnel expenses       13,065.89       0.00       13,066.89       13,066.89         8200 · Occupancy expenses       13,065.89       0.00       69,230.00       -13,066.89       13,066.89         8400 · Depreciation & amortization exp       5,197.49       0.00       69,230.00       -69,230.00       -13,066.89         8500 · Misc expenses       5,197.49       0.00       69,230.00       -69,230.00       -13,066.89       11         Ral Expense       755,406.37       516,350.41       239,055.96       -13       11         Rappose       0.00       0.00       0.00       0.00       0.00       0.00         Other Expense       0.00       0.00       0.00       0.00       0.00       0.00         Other Expense       0.00       0.00       0.00       0.00       0.00       0.00	6101 · Capital Expenditures	216,338.14	5,881.59	210,456.55	3,578.2%
6200 · Programs ~ High Profile Events 9,513.41 3,909.76 5,603.65 17 14,596.04 9,660.15 4,935.89 14,596.04 9,660.15 4,935.89 14,596.0 19,600.15 14,935.89 14,596.0 19,600.15 14,935.89 14,596.0 19,000 113,056.92 113,056.89	6125 · Serials	3,488.65	3,471.60	17.05	0.5%
6300 · Supplies 614,596.04 614,596.04 614,596.04 614,596.04 614,596.04 614,596.04 614,596.04 614,596.04 614,596.04 614,576.92 617,57	6200 · Programs ~ High Profile Events	9,513.41	3,909.76	5,603.65	143.3%
6819 · Covid 19 Expenses       34.73       -48.52       83.25         7500 · Other personnel expenses       15,576.92       83.25         8100 · Non-personnel expenses       -139.96       0.00       -139.96         8200 · Occupancy expenses       13,065.89       0.00       13,065.89         8400 · Depreciation & amortization exp       0.00       69,230.00       -69,230.00         8500 · Misc expenses       5,197.49       0.00       5,197.49         Ral Expense       755,406.37       516,350.41       239,055.96         nary Income       -200,493.52       297,429.54       -497,923.06         Other Expense       0.00       0.00       0.00         or Net Payroll       0.00       0.00       0.00         or Income       -200,493.52       297,429.54       -497,923.06	6300 · Supplies	14,596.04	9,660.15	4,935.89	51.1%
8100 · Non-personnel expenses       -139.96       0.00       -139.96         8200 · Occupancy expenses       13,065.89       0.00       13,065.89         8400 · Depreciation & amortization exp       0.00       69,230.00       -69,230.00         8500 · Misc expenses       5,197.49       0.00       5,197.49         ral Expense       755,406.37       516,350.41       239,055.96         come/Expense       -200,493.52       297,429.54       -497,923.06         Expense       0.00       0.00       0.00         Other Expense       0.00       0.00       0.00         r Income       -200,493.52       297,429.54       -497,923.06	6819 · Covid 19 Expenses 7500 · Other personnel expenses	34.73 15,576.92	-48.52 0.00	83.25 15,576.92	171.6% 100.0%
8200 · Occupancy expenses         13,065.89         0.00         13,065.89           8400 · Depreciation & amortization exp         0.00         69,230.00         -69,230.00           8500 · Misc expenses         5,197.49         0.00         5,197.49           tal Expense         755,406.37         516,350.41         239,055.96           nary Income         -200,493.52         297,429.54         -497,923.06           come/Expense         0.00         0.00         0.00           or Net Payroll         0.00         0.00           or Income         0.00         0.00           r Income         -200,493.52         297,429.54         -497,923.06	8100 · Non-personnel expenses	-139.96	0.00	-139.96	-100.0%
8400 · Depreciation & amortization exp         0.00         69,230.00         -69,230.00         -1           8500 · Misc expenses         5,197.49         0.00         5,197.49         1           Ral Expense         755,406.37         516,350.41         239,055.96         -1           nary Income         -200,493.52         297,429.54         -497,923.06         -1           come/Expense         00 · Net Payroll         0.00         0.00         0.00           or Net Payroll         0.00         0.00         0.00         0.00           or Income         -200,493.52         297,429.54         -497,923.06         -1	8200 · Occupancy expenses	13,065.89	00.00	13,065.89	100.0%
8500 · Misc expenses         5,197.49         0.00         5,197.49         1           tal Expense         755,406.37         516,350.41         239,055.96         -1           nary Income         -200,493.52         297,429.54         -497,923.06         -1           come/Expense         00.00         0.00         0.00         0.00           or Net Payroll         0.00         0.00         0.00           or Income         -200,493.52         297,429.54         -497,923.06         -1	8400 · Depreciation & amortization exp	0.00	69,230.00	-69,230.00	-100.0%
tal Expense         755,406.37         516,350.41         239,055.96         -1           come/Expense         -200,493.52         297,429.54         -497,923.06         -1           come/Expense         0.00         0.00         0.00         0.00           Other Expense         0.00         0.00         0.00         0.00           r Income         0.00         0.00         0.00         0.00           r Income         -200,493.52         297,429.54         -497,923.06         -1	8500 · Misc expenses	5,197.49	0.00	5,197.49	100.0%
nary Income         -200,493.52         297,429.54         -497,923.06         -16           come/Expense Expense 00 · Net Payroll         0.00         0.00         0.00         0.00           Other Expense r Income         0.00         0.00         0.00         0.00           r Income         -200,493.52         297,429.54         -497,923.06         -16	Total Expense	755,406.37	516,350.41	239,055.96	46.3%
come/Expense         0.00         0.00         0.00           D0 · Net Payroll         0.00         0.00         0.00           Other Expense         0.00         0.00         0.00           r Income         -200,493.52         297,429.54         -497,923.06         -16	Net Ordinary Income	-200,493.52	297,429.54	-497,923.06	-167.4%
Other Expense         0.00         0.00         0.00         0.00           r Income         0.00         -200,493.52         297,429.54         -497,923.06         -16	Other Income/Expense Other Expense 6800 · Net Payroll	00.00	0.00	0.00	%0.0
1 Income 0.00 0.00 0.00 0.00 0.00 -497,923.06 -16	Total Other Expense	00.00	0.00	0.00	%0.0
-200,493.52 297,429.54 -497,923.06	Net Other Income	0.00	0.00	0.00	%0.0
	Net Income	-200,493.52	297,429.54	-497,923.06	-167.4%

## Rose Memorial Library October 2022 Board Meeting Board Report

## Alice Meacham, Director

- The RML staff is knocking it out of the park right now!!
  - We are getting absolutely phenomenal feedback for our programs for all ages and newsletters (both print and online)!
  - Experiences Zones, which are staff created, unmanned experiential displays (so far we have had bookmark making, and fire safety), have been a big hit with library visitors and on our social media. Excited to see these continue and to have another way for all of our staff members to engage with the community and show off their creativity.
- Library patrons Ed and Nancy Lenore were so charmed by the Little Free Library idea that have built two more for the library to place in the community! These libraries will actually be mobile. They are still heavy, so 6 month residencies are what I am thinking, but since they do not need to be buried, they can go outside businesses or homes. We will have a workshop to decorate one of the new LFLs.

## Susan Babcock, Children's Services

• Fall programs are keeping me super busy. However now that Vincent Clark Park will be closing soon that leaves us without too much space for programming. We will be renting Powerhouse Dance center on Friday mornings for 2 story times. However, the afternoon is not as feasible as she has dance classes running most afternoons. This leaves us with limited options for school age afternoon programs. Currently the few I am hosting for school age kids and teens at the library will be offered during closed times.

### Circulation

- Sometime in the near future Workflows will be facing maintenance, so the system will be down for a day. We will run in offline mode for smooth operations while maintenance is happening. Originally scheduled for Tuesday Oct 18 it has been postponed with no concrete date yet.
- Due to staff changeover etc., there have been some kinks in circulation tasks that
  have not been happening regularly. The Blue Cloud system is available to run
  many different types of reports including dusty books lists, circulation stats etc.
  We do not have any staff trained to use it currently. I will be looking to set up a
  date with Martha Sullivan at RCLS in the near future to receive the proper
  training.

## Karelisa Kimmel, Adult Collections and Communications Librarian

• October has been running smoothly — Adult collections/cataloging is caught up. We got our Fall newsletter out, as well as an all-ages Program update (email) with a focus on Halloween events. A 'New In Our Collection' email is forthcoming. I requested a quote for a one-page mailer which would feature each month's calendar of events since some patrons expressed they don't use the internet. We did a fair amount of weeding. We refreshed our adult Overdrive content and added another database subscription called Classica. I am hoping RML can acquire the web-based version of our ILS to do collections management work offsite.

## Joy Buckhout, Adult Programming and Outreach Coordinator

- In September, we averaged 4-5 scheduled Adult programs per week, and we started filling up registration lists for a few of the programs, but we still cancelled a good number as well due to low or no registration numbers. We have started to see registrations accelerate in October (even for the exact same classes that we had to cancel last month)...
- We continue to move forward with many of the programs: Fiber Arts and Watercolors, as well as Paper Arts. We are finalizing the details/logistics for bringing back chair yoga up in the Town Boardroom at RHO and piggybacking onto one of the senior group's meeting days.
- We have been concentrating on outreach to the senior groups to explore ways to partner and collaborate.
- In September, we had our first gathering up at the Pyngyp Schoolhouse on Art History (< 10 registered) but we already have double the registration for October's Local History Talk.
- We are experimenting with and exploring best practices for reaching everyone, promoting the programs and managing registration.
- Our social media postings and bulletin board postings have been helpful to promote our programs; however, we may want to consider:
  - o printing take away \*monthly\* program sheets for patrons (Karelisa will price out printing as well as mailing costs but we could also just have a few hundred available at the library &/or other key areas around the community)
  - opening registration for adult programming closer to the dates (more equitable?)
  - expanding waiting lists
  - o stressing the importance of timely cancellations to allow those on waiting lists to have enough time to be contacted and make it to the program

## Carole Gomez, Office Manager/Bookkeeper

- As of October 18th, the Annual Appeal Fund totals \$13,633.00 as compared with the 2021 total of \$12,268.00. This amount includes the Annual Appeal, Memorial Donations, fundraising income and Newsletter tear-off. The most recent Fall Newsletter which hit homes on/about October 6 has raised to date \$540 included in the grand total.
- The \$200,000 school tax levy was received and deposited on October 7th.
- The PayPal account has been updated and is once again active. Going forward, EFT (electronic funds transfer) will be made monthly as required. The total that was sitting in the account, \$486.47, was transferred to our TD Checking account.
- As mentioned at the last meeting, there were 229,000 Rewards Points attached to our Key Bank Credit Card. They were redeemed in the amount of \$450 cash credit towards the next Key Bank bill.
- There were three (3) requests for Notary services during September.
- Outreach services were accessed eight (8) times through the Books By Mail Program. A total of ten (10) patrons take advantage of this opportunity.
- The HVAC system will be winterized in the next week or so to avoid any emergency visits.

**Additional Notes:** 

## ROSE MEMORIAL LIBRARY STATISTICS SEPTEMBER 2022

	SEPTEMBER 2022	YTD 2022	SEPTEMBER 2021	YTD 2021
Registered Users	3,874	n/a	**4224	n/a
New Cards	18	170	0	0
Library Visitors	1,454	13,021	1,347	*6936
Public Computer Sessions	49	649	71	300
Web Analytics				
Visitors	971	8,910	006	9,628
Number of Visits	1,633	14,668	1,569	16,800
Page Views	2,649	24,785	2,532	27,930

## PROGRAMS

Number of Programs         17         63         4         14         14         66         4         14         14         66         66         15         66         810 <th>ADULT</th> <th></th> <th></th> <th></th> <th></th>	ADULT				
36*       355       15         11**       60       5         145       1060       95       8         0       8       1       6         *Attendance at the Zoom events unknown       *Curbside only through April 6, 2021       *Prurged by RCLS 01/2022       *Prurged by RCLS 01/2022	Number of Programs	17	63	4	14
11**   60   5   8	Attendance	36*	355	15	99
11**   60   5   8					
11**   60   5   8     145   1060   95   8     156   8   1     *Attendance at the Zoom events unknown   *Curbside only through April 6, 2021     **Three cancellations due to weather   **Purged by RCLS 01/2022	CHILDREN'S				
145   1060   95   81	Number of Programs	11**	09	ro	36
0   8   1   6   6   6   6   6   6   6   6   6	Attendance	145	1060	95	810
0   8   1     6   6   6   6   6   6   6   6					
0   8   1   6   6   6   6   6   6   6   6   6	TEEN/YOUNG ADULT				
**Three cancellations due to weather **Purged by RCLS 01/2022	Number of Programs	0	00	1	ß
	Attendance	0	156	80	65
		*Attendance at the Zoom events u	unknown	*Curbside only through April 6, 2021	
		** Three cancellations due to w	veather	**Purged by RCLS 01/2022	

September	2022	298	59	137	148	174	1037	12	154	0	35	224		614	107		1093	0	24	1	0	115		55	13	1	0	0	73	131	10	1991	1755	190	35	10	-
August	2022	370	70	225	209	163		48	126	0	50			939	154			0	109	0	9			69	4	0	0	0		166	41	2749	2369	283	56	41	
							296					245					756					51							84								Ī
ylul	7707	349	29	227	155	169		30	154		19			699	93			1	47	m	0			63	20	1	0	0		92	23	2214	1899	232	61	23	~
							851					231					260					39							31								
June	7707	295	74	206	142	134		35	158		38			505	55			7	31	0	1			27	3	0	0	1		80	14	1806	1522	233	37	14	C
							877					250					979					21							39								
May	7707	279	99	209	135	188		15	174		61			484	142	0		2	18	0	1			38	1	0	0	0		57	12	1882	1599	209	62	12	C
							863					278					846					110							77								
April	7707	307	30	191	129	206		28	215		35			671	175	0		5	26	9	2			77	0	0	0	0		110	10	2294	1896	345	37	10	9
							997					288					917			,		99							59								
March	7707	381	54	216	157	189		13	239		36			745	172	0		2	64					58	1	0	0	0		92	22	2441	2065	318	36	22	0
							844					1111					673					736							53								
February	7707	294	96	151	126	177		53	178		36			541	132	0		0	63					45	5	3				66	14	2013	149	294	36	14	0
							965					1347					476					491							49								
January	7707	306	144	225	131	159		34	290		28			391	85	0		æ	12		0			45	0	4	0	0		78	19	1984	1568	339	58	19	0
	Adult Collection	Fiction Books	New Fiction	Express Books	Large Print Books	Non Fiction Books	Total Adult Books	CD/Audio	DVD	Misc.	Periodicals	TOTAL ADULT CIRC	Juvenile Collection	Fiction Books	Non-Fiction Books	Express Books	Total Juv Books	CD/Audio	DVD	Misc.	Periodicals	TOTAL Juvenile Circ	YA Collection	Fiction Books	Non-Fiction Books	Express Books	CD/Audio	DVD	TOTAL YA Circ	Graphic Books	Games	GRAND TOTAL	All Books	All AV	Periodicals	Games	Misc