Rose Memorial Library 79 East Main Street, Stony Point, NY 10980 Regular Meeting of the Board of Trustees

On-line meeting with Board No public can attend due to COVID 19 restrictions

Wednesday, February 17, 2021 AGENDA

- I. Call to Order
- II. Adoption of Minutes

Regular Meeting, January 20, 2021

- III. Public Comments
- IV. Finance
 - a. Narrative Report
 - b. Approval of Disbursements. Month January 2021*
 - c. Financial Reports for January 2021*

V. Reports

- a. Director's Report, January 18th to February 17th, 2021
- b. Board Committees
 - i. Marketing & Fundraising
 - ii. Facilities & Capital Projects
 - iii. Finance & Budget
 - iv. Long Range Plan Committee
 - v. Technology

VI. Old Business

- a. Approval of 2020 Annual Report* (Grace Riario)
- b. Progress of sale/closing 61 East Main St. property
- c. Approve Circulation Assistant and Children's Room Assistant Job Description (from January 2021 Board Packet)
- d. Discussion ~ transition to new cleaning company
- e. Oscar's return
- f. Migration to new email server, Microsoft 365, through RCLS

VII. New Business

- a. Renewal of energy supplier for gas and electric
- b. Discussion to change cleaning service.
- c. Application for Registration & ID for raffle
- d. Resumes submitted for Library Director
- e. Discussion of status of Fine Free
- f. Discussion of status to reopen for limited browsing
- g. Discussion of employee handbook project.
- h. 2021 Sexual Harassment training
- VIII. Executive Session*
- IX. Announcements
- X. Adjournment

Next scheduled Board Meeting ~ March 17, 2021 at 6:30pm *motion required

Monthly Meeting of Trustees of Rose Memorial Library Association January, 2021

- January 20, 2021, meeting held via zoom conference due to Covid-19 restrictions
- Present: James Brooks, Bd. President, Amanda Pagan-Glass, Bd. V.P., Ted
 Needleman, F. Hollis Griffin, Jr., Richard Eggers

Carole Gomez, Interim Director; Grace Riario, CEO RCLS

- 1. Meeting called to order at 6:36 P.M. by James Brooks
- 2. Financial Reports and supporting information reviewed.

Ted Needleman noted that while various repairs to the physical plant had been required, the funds required had been found within the budget to make them.

Disbursement Journal reviewed and upon **motion** of James Brooks and second by Ted Needleman with all trustees in agreement approved.

3. Report of Interim Director.

There were 109 donations to the Library and the monetary contributions were in the amount of \$8,348. This was the annual fund drive.

As of April 1, 2021 the implementation of the RCLS "MS365" system will be completed. Each board member will be assigned a mailbox within the system.

A repair to the heating system in the main library had been necessary and was effected on a more or less emergency basis at a cost of \$662.

It was noted that circulation and dissemination of materials from the Library had decreased but the sense of the Board was that because of the Covid-19 pandemic and restrictions on access to the physical plant required that the decrease was not as significant as might have been anticipated.

"E-content" use had increased by almost 27% over the corresponding period last year.

The local schools have access to the RCLS Overdrive system with proper school ID as of November, 2020.

Online activities have continued and there is hope they will expand. The Interim Director has made an effort to expand community outreach through various postings on community pages in social media.

An employee of the Library who has been out of work recovering from an injury will have his condition re-evaluated by the end of the month. He may be offered light duty on such terms as may be agreed upon by the Board. His return is important to the function of various E programs at the Library.

4. Old Business

Sale of 61 East Main Street premises is imminent.

Upon **motion** of Ted Needleman with second by James Brooks and with the approval of all Trustees, the Interim Director was authorized to expend up to \$800. for the purposes of removing the surplus Library equipment from storage there. No organizations that had been contacted with respect to taking the property for their use have expressed interest.

 The implementation of the MSN365 system through our partnership with RCLS is eagerly anticipated.

The issue of licenses for the general public has to be resolved through RCLS.

Hiring of new executive director

The search continues with assistance from Grace Riario CEO RCLS. A proposed advertisement for the position has been

A proposed form advertisement has been disseminated to the Board has been disseminated to the Board. A general discussion of the financial picture of the Library, the present number of employees and their status as full or part time and the relation to the financial package for a new executive director was discussed. A job description for the executive director had also been also disseminated and was the subject of discussion. It was suggested that Carol Gomez be listed as the contact person at the Library for those interested in the position and that the advertisement in the RCLS system request contact and resume by February 29, 2021.

Upon **motion** of Ted Needleman and second by James Brooks and with the agreement of all Trustees, the job description for the executive director was accepted and approved.

Upon **motion** of Ted Needleman, second by James Brooks and with the assent of all Trustees the advertisement for the executive director was accepted and authorized with a proposed starting salary of \$75,000.

Other job descriptions

The acceptance of pending job descriptions for circulation clerk, and assistant children's clerk were tabled until next meeting without formal motion. All Trustees agreed.

5. New Business

Salaries of employees of the Library

The salaries were the subject of general discussion were the subject of discussion. A salary increase of 1.3% had been implemented approved last year. Because of the pandemic restrictions and the different burdens placed on the employees as a result it was the sense of the Board that an increase in

salary was warranted despite declines in circulation and time spent in the Library proper.

Upon motion of James Brooks, second by Ted Needleman, and with the agreement of all Trustees, a 1.3% salary increase was approved for all employees in the coming year.

Organization of Board of Trustees

Upon motion of James Brook and second by F. Hollis Griffin, Jr. and with the unanimous consent of the Trustees the following slate of officers of the Board of Trustees was approved:

James Brooks, President

Amanda Pagan-Glass, Vice President

Ted Needleman, Treasurer

F. Hollis Griffin, Jr. Secretary

The following committees of the Board of Trustees were established by the agreement of all Trustees:

Marketing/Fundraising: Amanda Pagan-Glass, F. Hollis Griffin, Jr.

Facilities: Richard Eggers, F. Hollis Griffin, Jr.

Finance and Budget: Ted Needleman, Richard Eggers

6. Adjournment

The meeting closed at 8:00 P.M. with thanks to Carole Gomez and Grace Riario for their assistance and continuing efforts on behalf of the Library.

ROSE MEMORIAL LIBRARY ASSOCIATION FEBRUARY 2020 BOARD MEETING FINANCIAL NARRATIVE

The financial reports for this month, which are posted on Google Drive, reflect income and expenses as of January 31, 2021. As of that date, we had \$90,175.87 on deposit in our TD Bank Operating account.

The **Merrill** investment accounts had a value of \$432,156.33 as of January 29, 2021.

There were two payrolls in the month of January 2021 total \$15,120.

The largest expenditures include:

- Health Insurance for January in the amount of \$1,759.
- Disability Insurance, \$1,652.
- Sewer Taxes for 79 East Main, \$708.
- Sewer Taxes for 61 East Main, \$782.

Carole Gomez Interim Director

02/17/2021

1:53 PM 02/10/21 Cash Basis

Rose Memorial Library Association Profit & Loss

January 2021

	Jan 21
Ordinary Income/Expense	
Income	
4014 · Fundraising Income - Appeal	925
4015 · Investment Income	1,439
4031 · Library Charges	4
Total Income	2,368
Gross Profit	2,368
Expense	2,000
6001 · Salaries	15,120
6002 · Benefits	3,163
6007 · Office Postage	305
6010 · Repairs and Maintenance	1,018
6011 · Health Insurance Premiums Paid	1,759
6015 · Telecommunications	111
6017 · Utilities	20
6019 · Dues/Fees	1
6028 · Sewer Taxes	1,490
6031 · Internet Access	145
6043 · Retirement 403B	0
6051 · Computer Technical Support	380
6101 · Capital Expenditures	
6150 · AV	284
Total 6101 · Capital Expenditures	284
6300 · Supplies	432
Total Expense	24,228
Net Ordinary Income	(21,860)
Other Income/Expense	(= .,000)
Other Expense	
6800 ⋅ Net Payroll	0
Total Other Expense	0
Net Other Income	0
Net Income	(21,860)
	(21,000)

Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual January 2021

	Jan 21 *	Budget *	\$ Over Budget	% of Budget
Ordinary Income/Expense				, or Duuget
Income				
4000 · Tax Levy	0	0	0	0%
4001 · Local Public Funds	0	0	0	0%
4010 · LLSWA State Aid	0	0	0	0%
4011 · Grants & Aid	0	0	0	0%
4014 · Fundraising Income - App	925	5,271	(4,346)	
4015 · Investment Income	1,439	1,667	(228)	
4016 · Gifts and Donations	0	0	0	0%
4018 · Friends - Income	0	17	(17)	0%
4031 · Library Charges	4	333	(329)	1%
4032 · Other Income	0	325	(325)	0%
4038 · Rental Income - 61 E. Mai	0	0	0	0%
Total Income	2,368	7,613	(5,245)	
Gross Profit	2,368	7,613		31%
Expense	2,000	7,013	(5,245)	31%
6001 · Salaries	15,120	29,319	(44.400)	
6002 · Benefits	3,163		(14,199)	52%
6007 · Office Postage	305	2,901	262	109%
6008 · Accounting & Other Prof	0	167	138	183%
6009 · Legal	0	113	(113)	0%
6010 · Repairs and Maintenance		508	(508)	0%
6011 · Health Insurance Premiur	1,018	1,672	(654)	61%
6015 · Telecommunications	1,759	1,945	(186)	90%
6017 · Utilities	111	254	(143)	44%
6018 · Insurance	20	721	(701)	3%
6019 · Dues/Fees	0	515	(515)	0%
	1	151	(150)	1%
6028 · Sewer Taxes	1,490	700	790	213%
6031 · Internet Access	145	135	10	107%
6032 · Ansernet Service Fee	0	3,010	(3,010)	0%
6034 · Software Licensing Fees	0	147	(147)	0%
6035 · Newsletters	0	1,844	(1,844)	0%
6036 · Fundraising	0	0	0	0%
6043 · Retirement 403B	0	0	0	0%
6045 · Advertising and Promotio	0	358	(358)	0%
6046 · Movie Licensing Contract	0	565	(565)	0%
6050 · RCLS Service Fee	0	549	(549)	0%
6051 · Computer Technical Supp	380	250	130	152%
6052 · New Library Website	0	500	(500)	0%
6053 · Website Hosting Fee	0	0	0	0%
6101 · Capital Expenditures		10-0		070
6022 · Fixed Asset & Capital F	0	225	(225)	0%
6100 · Books	0	2,254	(2,254)	0%
6150 · AV	284	1,192	(908)	24%
Total 6101 · Capital Expenditure	284	3,671		
6125 · Serials	0	353	(3,387)	8%
6200 · Programs	0	625	(353)	0%
6300 · Supplies	432	873	(625)	0%
6819 · Covid 19 Expenses	0	0	(441)	49%
Total Expense	24,228		0	0%
Net Ordinary Income		51,846	(27,618)	
Other Income/Expense Other Expense	(21,860)	(44,233)	22,373	
6800 · Net Payroll	0	0	^	
Total Other Expense		0	0	
Net Other Income	0	0	0	
Net Income	0	0	0	
Met income	(21,860)	(44,233)	22,373	

Rose Memorial Library Association YTD Profit & Loss Budget vs. Actual January 2021

	Jan 21 *	Budget *	\$ Over Budget	% of Budget
Cash Balances:	1/1/2021	1/31/2021		
Operating Acct - TD Bank	129,859.09	98,966.17		
Payroll Acct -TD Bank	10.68	9042.8		
Savings Acct - TD Bank	7,501.00	7,501.32		
Bank CDs - Future Fund	0	0		
Bank CDs - Other	0	0		
Petty Cash	111.26	111.26		
Merrill Lynch	436,722.90	436,724.08		
Total	574,204.93	552,345.63		

Legend:

^{* 2020} Budget Amounts

Rose Memorial Library Association Cash Disbursement Report As of January 31, 2021

Memo

Paid Amount

Name

Date Num

1000 · Operating Account - TD Bank

1:50 PM 02/10/21 Cash Basis

01/03/2021 FT ADP					
10/16/2021 EFT ADP	01/03/2021	_		Payroll Funds Transfer	(8,600)
1/105/2021 Deposit Deposit	01/04/202	1 EFT	ADP	PAYROLL PROCESSING FEES -	(68)
1006/2021 9243 OPTIMUM	01/05/202	_		Deposit	515
Deposit	01/05/202			Deposit	1014
Phone & Internet	01/05/2027			Deposit	410
1006/2021 9244 Oxford Health Plans	01/06/2027	9243		Phone & Internet	(256)
1046/2021 9245 Receiver of Taxes Sewer Taxes 79 E. Main Street	01/06/2021	9244		Health Insurance - January 2021	(870)
01/06/2021 9246 Rockland Carting Carbage & Recycle 01/06/2021 9247 Staples 01/13/2021 9248 Avaya Financial Services 01/13/2021 9250 Parity-Whats, Inc. dib/a Vanguard Cleani Monthly Cleaning January 2020 01/13/2021 9250 Parity-Whats, Inc. dib/a Vanguard Cleani Monthly Cleaning January 2020 01/13/2021 9251 Pitney Bowes Global Financial Services L. Postage Meter rental 1/21/2021 4/19/2021 01/13/2021 9252 Cuill Corporation Monitoring Fire/Burglar Alarm Monitoring Fire/Burglar Alarm 01/13/2021 9253 Reddi Alarm Monitoring Fire/Burglar Alarm Consulting, Inc. PayROLL PROCESSING FEES - Payroll Funds Transfer 01/13/2021 9255 Oxford Health Plans Postage Poposit 01/13/2021 9255 Carbord Health Plans Postage Poposit 01/13/2021 9255 Carbord Health Plans Postage Poposit 01/13/2021 9256 Purchase Power Postage Poposit 01/13/2021 9256 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9250 Standard Security Life Insur	01/06/2021	9245		Sewer Taxes 79 E. Main Street	(8/8)
Olivoire	01/06/2021	9246		Garbage & Recycle	(110)
Deposit Phone Rental Phone Rental O1/13/2021 9248 Avaya Financial Services Phone Rental O1/13/2021 9249 Democ Software O1/13/2021 9259 Phone Software Monthly Cleaning January 2020 O1/13/2021 9250 Phone Software Monthly Cleaning January 2020 O1/13/2021 9250 Phine Sectrum IT Consulting, Inc. Postage Meter rental 1/21/2021-4/19/2021 O1/13/2021 9253 Reddi Alarm O1/13/2021 9254 Tech Spectrum IT Consulting, Inc. Deposit Deposit O1/13/2021 EFT ADP Phone Rental Inc. Postage Phone Rental Inc. Postage O1/18/2021 9255 Purchase Power Postage Post	01/06/2021				(305)
17/13/2021 9248 Avaya Financial Services Phone Rental 01/13/2021 9249	01/07/2021			Deposit	(303)
Annual Subscription - Evanced - Difference	01/13/2021	9248		Phone Rental	(90)
01/13/2021 9250 Parity-Whats, Inc. dibla Vanguard Cleani Monthly Cleaning January 2020 01/13/2021 9251 Pitney Bowes Global Financial Services LL Postage Meter rental 1/21/2021-4/19/2021 01/13/2021 9252 Quill Corporation 01/13/2021 9252 Quill Corporation 01/13/2021 9252 Quill Corporation 01/13/2021 9252 Reddi Alarm 01/13/2021 9254 Tech Spectrum IT Consulting, Inc. Peposit Deposit O1/14/2021 01/14/2021 01/14/2021 9255 Oxford Health Plans Power O1/18/2021 9255 Oxford Health Plans Postage O1/18/2021 9255 Purchase Power O1/18/2021 9255 Ramapo Catskill Library System Consumer Reports Database 1st Qtr 2021 O1/18/2021 9259 Standard Security Life Insurance Company Disability Insurance O1/19/2021 01/19/2021 9269 Standard Security Life Insurance Company Disability Insurance O1/19/2021 9269 Standard Security Life Insurance Company Disability Insurance O1/19/2021 9269 Standard Security Life Insurance Company Disability Insurance O1/19/2021 Proceed of Control O1/19/2021 Procedure O1/19/2021 Proc	01/13/2021			Annual Subscription - Evanced - Difference	(99)
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Monitoring Fire/Burglar Alarm Monitoring Fire/Burglar Alarm Consulting, Inc. Remote monitoring and virus monitoring	01/13/2021		Pitney Bowes Global Financial Services LL	Postage Meter rental 1/21/2021-4/19/2021	(60)
Monitoring Fire/Burglar Alarm	01/13/2021		Quill Corporation		(67)
01/13/2021 9254 Tech Spectrum IT Consulting, Inc.	01/13/2021			Monitoring Fire/Burglar Alarm	(168)
01/14/2021 Deposit 01/14/2021 Deposit 01/14/2021 Deposit 01/15/2021 EFT ADP 01/17/2021 PayrOLL PROCESSING FEES - 01/18/2021 9255 Oxford Health Plans 01/18/2021 9256 Purchase Power 01/18/2021 9256 Purchase Power 01/18/2021 9256 Purchase Power 01/18/2021 9256 Purchase Power 01/18/2021 9258 Receiver of Taxes 01/18/2021 9258 Receiver of Taxes 01/18/2021 9259 Standard Security Life Insurance Company 01/18/2021 9260 SUEZ Water New York 01/18/2021 PT Pitney Bowes - reserve acct 01/12/2021 EFT ADP PAYROLL PROCESSING FEES - 01/13/1/2021 01/13/1/2021 101/31/2021 101/31/2021	01/13/2021			Remote monitoring and virus monitoring	(380)
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01/18/2021 9258 Receiver of Taxes Sewer Taxes 61 E. Main Street 01/18/2021 9259 Standard Security Life Insurance Company Disability Insurance 01/18/2021 9260 SUEZ Water New York Vater Bill Account 01/19/2021 Deposit Deposit 01/20/2021 EFT Pitney Bowes - reserve acct Replenish Postage Reserve Account 01/25/2021 Deposit PAYROLL PROCESSING FEES - 01/27/2021 EFT ADP PAYROLL PROCESSING FEES - 01/31/2021 Payroll Funds Transfer (9) 01/31/2021 Interest (30)	01/18/2021		Ramapo Catskill Library System	Consumer Reports Database 1st Otr 2021	(218)
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01/27/2021 EFT ADP PAYROLL PROCESSING FEES - 01/29/2021 EFT ADP PAYROLL PROCESSING FEES - 01/31/2021 Payroll Funds Transfer (9 interest (130)	01/25/2021			Deposit	100
01/29/2021 EFT ADP PAYROLL PROCESSING FEES - (9 01/31/2021 Interest (30 (30)	01/27/2021		ADP	PAYROLL PROCESSING FEES -	(163)
01/31/2021 01/31/2021 Interest (3	01/29/2021	EFT	ADP	PAYROLL PROCESSING FEES -	(66)
01/31/2021 Interest (3	01/31/2021			Payroll Funds Transfer	(9 025)
	01/31/2021			Interest	5
	¥			1	(30,892)

Total 1000 · Operating Account - TD Bank

Rose Memorial Library Association Profit & Loss Prev Year Comparison January 2021

	lan 24	lan 20	6.0 1	0/ 0/
Ordinary Income/Expense	Jan 21	Jan 20	\$ Change	% Change
Income				
4014 · Fundraising Income - Appeal	925.00	1,290.00	-365.00	-28.3%
4015 · Investment Income				20.070
4033 · Interest Income	5.49	30.01	-24.52	-81.71%
4015 · Investment Income - Other	1,433.29	3,065.28	-1,631.99	-53.24%
Total 4015 · Investment Income	1,438.78	3,095.29	-1,656.51	-53.52%
4016 · Gifts and Donations	0.00	32.30	-32.30	-100.0%
4031 · Library Charges	3.80	224.12	-220.32	-98.3%
4032 · Other Income	0.00	221.60	-221.60	-100.0%
4038 · Rental Income - 61 E. Main	0.00	1,225.00	-1,225.00	-100.0%
Total Income	2,367.58	6,088.31	-3,720.73	-61.11%
Gross Profit	2,367.58	6,088.31		
Expense	2,307.30	0,000.51	-3,720.73	-61.11%
6001 · Salaries	15,119.72	27,187.36	12.067.64	44.200/
6002 · Benefits	15,115.72	27,107.30	-12,067.64	-44.39%
6023 · Payroll Processing Fees	362.59	369.02	C 42	4 740/
6002 · Benefits - Other	2,800.08	3,634.69	-6.43 -834.61	-1.74%
Total 6002 · Benefits				-22.96%
6007 · Office Postage	3,162.67 305.00	4,003.71	-841.04	-21.01%
6008 · Accounting & Other Prof Fees		460.00	-155.00	-33.7%
6009 · Legal	0.00	5,519.00	-5,519.00	-100.0%
6010 · Repairs and Maintenance	0.00	612.50	-612.50	-100.0%
6014 · R & M Equipment	90.60	247.00	050.00	71.00/
6029 · Maintenance- Grounds	89.69	347.69	-258.00	-74.2%
6030 · R & M - Building	0.00	450.00	-450.00	-100.0%
6020 · Custodial Supplies	0.00	27.40	07.40	100.00/
6030 · R & M - Building - Other	0.00	27.18	-27.18	-100.0%
Total 6030 · R & M - Building	928.00	3,382.99	-2,454.99	-72.57%
Consequent Property and Consequent Consequen	928.00	3,410.17	-2,482.17	-72.79%
Total 6010 · Repairs and Maintenance	1,017.69	4,207.86	-3,190.17	-75.82%
6011 · Health Insurance Premiums Paid	1,758.60	3,091.84	-1,333.24	-43.12%
6015 · Telecommunications 6017 · Utilities	111.06	225.79	-114.73	-50.81%
6404 · Utilities-61 E. Main Street	0.00	00.50		
6017 · Utilities - Other	0.00	86.50	-86.50	-100.0%
Construction American American Construction of the Construction of	19.86	1,446.71	-1,426.85	-98.63%
Total 6017 · Utilities	19.86	1,533.21	-1,513.35	-98.71%
6019 · Dues/Fees	4.00		2200	
6024 · Bank Chgs/ML Fees	1.00	33.72	-32.72	-97.03%
6019 · Dues/Fees - Other	0.00	58.41	-58.41	-100.0%
Total 6019 · Dues/Fees	1.00	92.13	-91.13	-98.92%
6028 · Sewer Taxes				* C2000 AT 10727A
6411 · Property Taxes - 61 E. Main	781.86	752.85	29.01	3.85%
6028 · Sewer Taxes - Other	708.41	702.88	5.53	0.79%
Total 6028 · Sewer Taxes	1,490.27	1,455.73	34.54	2.37%
6031 · Internet Access	145.16	285.96	-140.80	-49.24%
6032 · Ansernet Service Fee	0.00	3,577.72	-3,577.72	-100.0%
6036 · Fundraising				
6038 · Fundraising Postage	0.00	537.99	-537.99	-100.0%
Total 6036 · Fundraising	0.00	537.99	-537.99	-100.0%
6043 · Retirement 403B	0.00	0.00	0.00	0.0%
6046 · Movie Licensing Contract	0.00	387.00	-387.00	-100.0%
6051 · Computer Technical Support	380.00	0.00	380.00	100.0%
6101 · Capital Expenditures				
6100 · Books				

4:24 PM 02/10/21 Cash Basis

Rose Memorial Library Association Profit & Loss Prev Year Comparison January 2021

	Jan 21	Jan 20	\$ Change	% Change
6100-A · Books	0.00	92.17	-92.17	-100.0%
6100-C · Books- Children	0.00	714.33	-714.33	-100.0%
Total 6100 · Books	0.00	806.50	-806.50	-100.0%
6150 · AV				100.076
6110 · AV-Audio				
6115 · Audio Books	0.00	266.76	-266.76	-100.0%
Total 6110 · AV-Audio	0.00	266.76	-266.76	-100.0%
6130 · Video Tapes and DVDs	0.00	25.34	-25.34	-100.0%
6141 · Digital Reading Technology	218.06	907.66	-689.60	-75.98%
6160 · Software	66.15	60.00	6.15	10.25%
Total 6150 · AV	284.21	1,259.76	-975.55	-77.44%
Total 6101 · Capital Expenditures	284.21	2,066.26	-1,782.05	-86.25%
6125 · Serials	0.00	100.00	-100.00	-100.0%
6200 · Programs		, 55.55	-100.00	-100.0%
6210 · Adult Program Fees	0.00	425.00	-425.00	-100.0%
6220 · Child's Program Fees	0.00	300.00	-300.00	-100.0%
Total 6200 · Programs	0.00	725.00	-725.00	-100.0%
6300 · Supplies	-1	720.00	-725.00	-100.0%
6013 · Library Supplies	0.00	165.96	-165.96	-100.0%
6027 · Office Supplies & Expense		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	100.00	-100.076
6041 · Equipment Rental	60.00	0.00	60.00	100.0%
6027 · Office Supplies & Expense - Other	371.64	1,904.83	-1,533.19	-80.49%
Total 6027 · Office Supplies & Expense	431.64	1,904.83	-1,473.19	-77.34%
6301 · Program Supplies - Adult	0.00	2.99	-2.99	-100.0%
6302 · Program Supplies - Children's	0.00	165.08	-165.08	-100.0%
6304 · Program Supplies - Young Adults	0.00	278.13	-278.13	-100.0%
Total 6300 · Supplies	431.64	2,516.99	-2,085.35	-82.85%
Total Expense	24,226.88	58,586.05	-34,359.17	-58.65%
Net Ordinary Income	-21,859.30	-52,497.74	30,638.44	
Other Income/Expense	21,000.00	-02,437.74	30,036.44	58.36%
Other Expense				
6800 · Net Payroll	0.00	0.00	0.00	0.0%
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	
Net Income	-21,859.30	-52,497.74	30,638.44	0.0% 58.36%
		=======================================	30,030.44	56.36%

5:47 PM 02/10/21 Cash Basis

Rose Memorial Library Association Balance Sheet

As of January 31, 2021

Jan 31, 21

100==0	Jan 31, 21
ASSETS	
Current Assets	
Checking/Savings	
1000 · Operating Account - TD Bank	98,966.17
1005 · Payroll Acct - TD Bank	9,042.80
1006 · Savings - Special Funds	7,501.32
1040 · Petty Cash	111.26
Total Checking/Savings	115,621.55
Accounts Receivable	
1110 · Accounts Receivable	
1111 · Accrued Interest Income	-7,678.72
1110 · Accounts Receivable - Other	1,089.63
Total 1110 · Accounts Receivable	-6,589.09
Total Accounts Receivable	-6,589.09
Other Current Assets	
1033 · Merrill Lynch Cash Acct	62,965.34
1036 · Merill Lynch Cash - Future Fund	82,481.63
1201 · Merrill Lynch Investment Acct	,
1202 · Municipal Bonds	
1206 · Discount/Premiums Paid	34,245,46
1202 · Municipal Bonds - Other	252,188.37
Total 1202 · Municipal Bonds	286,433.83
1208 · Municipal Bonds - Future Fund	200,100.00
1209 · Discounts/Premiums-Future Fund	10,045.20
1208 · Municipal Bonds - Future Fund - Other	75,148.00
Total 1208 · Municipal Bonds - Future Fund	85,193.20
1201 · Merrill Lynch Investment Acct - Other	-81,372.77
Total 1201 · Merrill Lynch Investment Acct	290,254.26
1450 · Prepaid expenses	and because a second
Total Other Current Assets	4,036.25
Total Current Assets	
Fixed Assets	548,769.94
TOTAL ASSETS	820,960.17
LIABILITIES & EQUITY	1,369,730.11
Liabilities	
Current Liabilities	
Other Current Liabilities	
2150 · Accrued expenses - other	47.040.00
2620 · Escrow Payable-61 East Main	17,219.98
Total Other Current Liabilities	2,400.00
Total Current Liabilities	19,619.98
	19,619.98
Total Liabilities	19,619.98
Equity	
3010 · Unrestrict (retained earnings)	-307,432.37
3998 · Fund Balance	1,679,401.80
Net Income	-21,859.30
Total Equity	1,350,110.13
TOTAL LIABILITIES & EQUITY	1,369,730.11

ROSE MEMORIAL LIBRARY FEBRUARY 2021 MEETING INTERIM DIRECTOR'S REPORT

General Overview:

- As of 02/12/2021, the 2021 Annual Appeal has received 198 donations totaling \$8,523.
 All monies processed, deposited and thank you letters sent.
- The COVID-19 positivity rates for Stony Point, as well as North Rockland and Rockland County, spiked in mid-January. Although they have come down a bit, they seem to have stabilized at between 5.2% and 5.9%. Therefore, *Curbside Pickup Only* continues successfully for our patrons and staff.
- Due to the inclement weather, RML has had to close five days since the last meeting, as well as one late open. Every closure takes into careful consideration the safety of patrons and staff.

Personnel:

- Oscar Chrin, Adult Services Librarian, has returned from his Worker's Comp sabbatical.
 He is delighted to be back at work, is using a cane and attending PT three mornings a week.
- The ad for the Library Director position has received three inquiries. Grace Riario, Executive Director of RCLS, has expanded the posting as of 2/12/2021.
- All 2021 staff increases were processed. Each staff member received a personal memo.

Building:

Gretchen Pollack, Library Operations Manager, has interviewed and received bids from three cleaning services to explore the possibility of replacing Vanguard Cleaning who currently charges \$650 per month plus \$80 for supplies totaling \$730. Vanguard has room for improvement. (see more info in Gretchen's report). The information (cleaning 3X per week) for the three companies is as follows:

- 1. Budget Home & Office Cleaning, New City, \$780 plus RML purchases paper towels, hand soap and garbage bags.
- 2. Raines Cleaning Hands, LLD, Chestnut Ridge, \$650 per month plus RML purchases paper towels, hand soap and garbage bags
- 3. Diamond Shine Cleaning, Stony Point, \$715 per month, plus RML purchases paper towels, hand soap and garbage bags. \$823 including supplies.

After careful analysis, Gretchen's preference is Diamond Shine Cleaning located in Stony Point. They are not only local but all cleaning staff work directly for them with no contracted workers.

Technology:

RCLS is moving forward with the Microsoft 365 migration. FAQs packets have been sent to all Directors. There are training videos available as well as training sessions every Tuesday and Thursday in March for staff. Next week, emails will go out to RML staff and all mandatory training will be documented to ensure 100% compliance. The Board

members are slated to receive @rcls.org email addresses. The migration will take place April $1^{\rm st}$ through April $4^{\rm th}$. During this time, there will be no access to email but it's Easter weekend so the hope is that it will not interfere with daily operations.

RCLS:

On 2/12, Grace and I had a Zoom meeting to review the 2020 Annual Report. She complimented the RML teamwork and cooperation she received. The report is complete with one small correction which will be addressed 2/15. It should be on Google Drive for review before the meeting. It needs to be approved at the 2/17 meeting.

Financials & Statistics:

- Laura has posted the Financials and Stats to Google Drive.
- There was an issue with the Key Bank credit cards. The account has been updated with names of former staff removed.
- Berard & Associates are prepared to complete the 990 and Quickbooks review. There is a short delay due to snow closures.

Miscellaneous:

- Oscar and I are working to update the information on the website as a result of a complaint from a former Board member that it is not complete. As soon as it's complete, I will email a response. Grace has approved this plan.
- Hollis emailed me a copy of the Raffle Application for Registration & ID. All of the required information appears to be available and the financials easily accessible.
- Jim Mahoney's email has been cleaned up. At this time, I am just monitoring it. It will be deleted end of February.
- With permission from the Town Clerk and Building Inspector, a dumpster was brought to 61 East Main and the building is now empty.

Oscar Chrin, Adult Services

I just returned to work at the start of February following several months on leave due to my workplace injury. Right now, I am focusing on catching up on collection development and working on having some virtual programs for adults on the calendar for March.

Susan Babcock, Children's Services

- Take & Make crafts have been keeping us busy as we have over 50 children registered for February. Our Tween/Teen Loot box registration filled on the first day as well.
- Emails have been going out reminding families of upcoming program registrations. In my recent email, I alerted families that they could contact me to create "book bundles" for pick up.
- We have had at least 6-7 responses asking for "book bundles" for pick up.
- Zumbini for preschoolers/toddlers will begin a six-week virtual session later in the month and go through the end of March.
- Work on the collection is still happening including necessary weeding, shifting and relabeling materials as needed.

- Summer Reading preparation is already happening. RML will host an eight-week program
 with virtual programming happening daily during the eight weeks. I have once again hired
 Page Turners Adventures who create professionally produced shows, crafts, recipes,
 author visits and guest performers for our program. They offer a very good discount to
 the library system for multiple bookings and we were able to get a ton of programming at
 a really great price.
- In March I will participate in a Virtual Summer Reading workshop in order to collect more ideas for programming.

Gretchen Pollack, Library Operations Manager

- Patrons did a total of 316 curbside pickups during the month of January, an average of 11 curbside pickups per day.
- Staff continues to provide solutions for patrons' needs during this odd time when they
 are not entering the building (i.e., printing materials for curbside pickup, curbside notary
 services, curbside pickup of the Rockland County Times, curbside pickup of tax forms,
 etc.)
- Staff continues to provide even stronger reader's advisory (books), viewer's advisory (DVDs) and listener's advisory (CDs) for our patrons. We are developing a more thorough understanding of what individual patrons like and are making recommendations accordingly. This is just one of the many reasons we are so thrilled to have Oscar back at work; he has such a broad knowledge of many different genres and is great at making recommendations. We have a patron who consistently looks for "an Oscar pick" as he has been so happy with books previously suggested by Oscar.
- Patrons are so appreciative of being able to get their items during this time of Covid. One
 patron said that being able to sit down and read a library book was the only time that
 "life felt normal". We have had several patrons bring us edible goodies as tokens of their
 appreciation.
- It seems (fingers crossed) like our book suppliers are starting to return to a more normal level of operation. We are delighted to receive several hot items in January before their actual release date.
- Staff continues to be vigilant about PPE and quarantining all potentially germ-ridden material.
- The lock on the AV book drop has been troublesome. Occasionally we have trouble relocking the bookdrop after emptying it. Some days it is trickier than others and some staff members are more perseverant than others, but one of us is always able to get it to lock eventually. It is not urgent at this point but I feel we will need to have a locksmith install a new lock eventually.
- We continue to serve our homebound patrons with RCLS Books by Mail.
- As requested by the Board at the 12/18 meeting, bids were obtained for cleaning services submitted with my recommendations (see **Building** section). We had temporarily been having the building cleaned six days a week but returned to our usual three times per week effective January 2021. Staff complaints about the quality of the cleaning provided have been plentiful for over a year. (That is why our previous Director had begun the process of seeking a replacement.) In the interest of safety during the pandemic, the staff has been taking it upon themselves to clean and sanitize.

Rose Memorial Library Statistics

	January 2021	YTD 2021	January 2020	YTD 2020
Circulation:	1281	1281	1	3523
Inter Library Loan				
- Borrowed	746			
- Loaned	746	, .0	333	599
Eddired	821	821	741	741
Registered Users	5669	N/A	5615	N/A
Reference Transactions				
- Adult	0	0	503	503
- Children's	0	- Table 1	43	
		Ü	43	43
Library Visitors	746	746	2514	2514
Public Computer Sessions	0	0	94	94
Web Analytics				
- Visitors	608	608	803	803
-Number of Visits	1262	1262	1590	1590
- Page Visits	2508	2508	2648	2648
			2040	2048
	January 20	021	January	2020
Programs: (Breakdown attached)	# of Programs	Attendance	223 (223)	Attendance
- Adult	0	0	0	45
- Young Adult	0	0	9	45
- Children's	0	0	1	2
	U	U	14	199

Date January 31, 2021 Children's Programs

Attendance

None

Young Adult Programs

None

Adult Programs

None

Adult Collection Fiction Books 231 231 425 425 425 426		January Y	TD TD	January	YTD
Fiction Books 231 231 425 424 New Fiction 20 20 24 24 Express Books 83 83 373 373 Large Print Books 117 117 159 159 Non Fiction Books 179 179 190 190 Total Adult Books 630 630 1171 1171 CD/Audio 37 37 115 115 DVD 169 169 557 557 Misc. 0 0 0 0 Periodicals 36 36 87 87 TOTAL ADULT CIRC 872 872 1930 1930 Juvenile Collection Fiction Books 212 212 948 948 Non-Fiction Books 266 66 66 180 180 Express Books 27 278 1130 1130 CD/Audio 6 6 6 7 7		2021	2021		
Fiction Books 231 231 425 424 New Fiction 20 20 24 24 Express Books 83 83 373 373 Large Print Books 117 117 159 159 Non Fiction Books 179 179 190 190 Total Adult Books 630 630 1171 1171 CD/Audio 37 37 115 115 DVD 169 169 557 557 Misc. 0 0 0 0 Periodicals 36 36 87 87 TOTAL ADULT CIRC 872 872 1930 1930 Juvenile Collection Fiction Books 212 212 948 948 Non-Fiction Books 266 66 66 180 180 Express Books 27 278 1130 1130 CD/Audio 6 6 6 7 7	Adult Collection				
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Non Fiction Books					373
Total Adult Books 630 630 1171 1171 1171 1171 1170 169 169 169 557 557 557 169 169 169 557 557 157 169					159
CD/Audio 37 37 1115 115 DVD 169 169 557 557 Misc. 0 0 0 0 0 Periodicals 36 36 87 87 TOTAL ADULT CIRC 872 872 1930 1930 Juvenile Collection Fiction Books 212 212 948 948 Non-Fiction Books 66 66 180 180 Express Books 0 0 2 2 2 Total Juv Books 278 278 1130					
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Express Books 0 0 2 2 Total Juv Books 278 278 1130 1130 CD/Audio 6 6 6 7 7 DVD 52 52 239 239 Misc. 0 0 0 0 0 Periodicals 0 0 7 7 7 TOTAL Juvenile Circ 336 336 1383 1383 YA Collection Fiction Books 26 26 60 60 60 Non-Fiction Books 26 26 60 60 60 60 Non-Fiction Books 3 3 2 2 2 Express Books 1 1 0 0 0 CD/Audio 0 0 6 6 6 TOTAL YA Circ 30 30 68 68 Graphic Books 41 41 116 116 Games	Non-Fiction Books	66	66		
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