Rose Memorial Library

79 East Main Street, Stony Point, New York 10980 Regular Meeting of the Board of Trustees

On-line meeting with Board and Director
No public can attend due to CoronaVirus-19 restrictions
The meeting is being video recorded and will be available to the public in at least two weeks

Wednesday, April 15, 2020, 6:30 pm

AGENDA

I. Call to Order

II. Adoption of Minutes

Regular Meeting, February 19, 2020 *
Regular Meeting, March 25, 2020* (not available yet)

III. Public Comments None

IV. Finance

- a. Narrative Report (Director)
- b. Approval of Disbursements. Month ending February 29, 2020 *
- c. Approval of Disbursements. Month ending March 31, 2020*
- d. Financial Reports for February 2020 * and March 2020 *

V. Reports

- a. Director's Report, April 15, 2020
- b. Board Committees

Marketing & Fundraising Facilities & Capital Projects
Finance & Budget Policy - Financial Procedures - Draft in process
Technology

VI Old Business

- a. Appointment of an Audit Committee
- b. Discussion on approaching a 414 referendum in 2020
- c. Progress of sale of 61 East Main St Property:
- c. Review/Adoption of 2020 priorities to be part of the Long Range Plan
- d. Signers at the TD Bank and Merrill accounts

VII. New Business

- a. Discussion on "What is the library doing to serve the community at this time.?"
- b. Discussion of suggestions by trustees (see list)

VIII. Executive Session *

- IX Announcements
- X. Adjournment*

*=motion required

ROSE MEMORIAL LIBRARY 79 East Main Street, Stony Point, New York 10980 Regular Meeting of the Board of Trustees Wednesday, February 19, 2020

Minutes for Wednesday, February 19, 2020

ATTENDEES:

ABSENT:

James Brooks

Rebecca Sanders

Theodore Needleman Amanda Pagan-Glass

James Mahoney

Terrence Marsico

I.CALL TO ORDER: 6:30pm by T. Marsico

II. ADOPTION OF MINUTES:

Regular Board Mtg Wednesday, January 15, 2020

Motion: T. Needleman

2nd.

T. Marsico

III.PUBLIC COMMENTS:

No Comments

IV. ELECTION OF TRUSTEES TO FILL 2 POSITIONS

One three year term (exp. end of 2022) Mandara One one year term (exp. end of 2020) Flora

No nominees or action taken

V. FINANCE:

Narrative Report

Approve Disbursements for Month Ending 1/31/20

Motion: J. Brooks

2nd:

A. Pagan-Glass

VI. REPORTS:

Directors Report January 14, 2020 - February 14, 2020 Action Items December-January-February

Motion to accept bid for railing repair by Anchor Fence of Rockland in the amount of \$1,499.00

Motion: T. Needleman

2nd: J. Brooks

Passed unanimously.

Board Committees:

Marketing/Fundraising

Facilities / Capital Projects

Finance/Budget

Policy--Financial procedures-draft in progress

No committee reports given at this time

Technology: Gift of Computers

T. Needleman reported that all gifted computers are now set in place.

VII. OLD BUSINESS:

- A) Audit Report was disbursed. Committee of R. Sanders, J. Brooks, and T. Needleman will study Report and address it at a later date.
- B) There is no word on the Sale of 61 Main Street at this time. Attorney will be asked to notify and push buyer.

VIII. NEW BUSINESS:

- A) Report of annual report on NYS Library No action was taken at this time.
- B) Appointment of ad hoc Long Range Planning Committee

Passed unanimously
A date of March 10,2020 @6:30pm was suggested to meet and begin planning.

C) Conversion of 403 b to library contributing form.

Motion to not involve in any matching programs at this time due to finances, but will be visited later in the year.

Motion: J. Brooks

2nd.

T. Needleman

Passed unanimously

IX. ANNOUNCEMENTS:

A listing of upcoming Trustee Training Opportunities was disbursed.

ROSE MEMORIAL LIBRARY 79 EAST MAIN STREET STONY POINT, NY 1098 APRIL MINUTES OF ONLINE MEETING WITH **BOARD AND DIRECTOR**

PARTICIPANTS:

James Brooks. Amanda Pagan-Glass.

Rebecca Sanders.

Terrence Marsico Ted Needleman James Mahoney

I.CALL TO ORDER:

6:37pm. J. Brooks

II.ADOPTION OF MINUTES FOR FEBRUARY 18,2020

Motion T. Marsico

2nd

T. Needleman

Passed unanimously

III.NO PUBLIC ATTENDED

IV.FINANCE:

- A. Narrative report
- B. Approval of Disbursements. Month ending February 29,2020 Motion R. Sanders

2nd

T. Marsico

Passed unanimously

C. Approval of Disbursements. Month ending March 31, 2020 Motion to delay vote until May Meeting

Motion, J. Brooks

2nd

R. Sanders

Passed unanimously

D. Financial Reports for February 2020 and March 2020

Motion T. Needleman

2nd

R. Sanders

Passed unanimously

V. REPORTS:

A. DIRECTOR'S REPORT:

Discussion to provide activities for staff while at home.

O OTHER COMMITTEE REPORTS

VI. OLD BUSINESS:

A. Appointment of an Audit Committee.

Discussion to accept the audit report & follow its recommendations . J. Mahoney is almost ready to bring financial policies to the policy committee.

B. Discussion on approaching a 414 referendum in 2020.

Motion. There is a vote in place from 2019 to go forward for a 414 referendum in Nov. 2020. We are waiting for information from Albany Election Commission and our lawyer on procedure and timelines.

Motion J. Brooks

2nd A. Pagan-Glass

C. Progress on sale of 61 East Main:

Motion: To set a 30 day time limit to go to contract on the property or we rescind our current offer.

Motion T. Needleman 2 nd J. Brooks Passed unanimously

- D.Review/Adopt 2020 priorities that will be part of the Long Range Plan. It is too early to discuss or adopt this.
 - E. Signers at the TD Bank and Merrill accounts.
 Unable to do so as the offices of these institutions are closed by state order.

VII. Discussion on "What is the Library doing to serve the community at this time?"

Discussion on web site suggestions to make more user friendly.

Discussion to look for more activities thru social media.

Discussion to continue to create programs on YOUTUBE channel.

MEETING ADJOURNED @ 8:13 PM

Rose Memorial Library Association Profit & Loss

February 2020

	Feb 20
Ordinary Income/Expense	
Income	
4014 · Fundraising Income - Appeal	285
4015 · Investment Income	252
4016 · Gifts and Donations 4031 · Library Charges	10 420
4032 · Other Income	681
4038 · Rental Income - 61 E. Main	1,225
Total Income	2,873
Gross Profit	100
Expense	2,873
6001 · Salaries	27.000
6002 · Benefits	27,820 2,555
6007 · Office Postage	(35)
6010 · Repairs and Maintenance	4,352
6011 · Health Insurance Premiums Paid 6017 · Utilities	(78) 30
6018 · Insurance 6019 · Dues/Fees	1,535 269
6035 · Newsletters	1,273
6043 · Retirement 403B 6051 · Computer Technical Support 6101 · Capital Expenditures 6022 · Fixed Asset & Capital Purchases	0 700 130
6100 · Books	2,439
6150 · AV	2,041
Total 6101 · Capital Expenditures	4,610
6125 · Serials	
6200 · Programs	367 250
6300 · Supplies	885
Total Expense	44,533
Net Ordinary Income	(41,660)
Other Income/Expense	(
Other Expense	
6800 ⋅ Net Payroll	0
Total Other Expense	0
Net Other Income	0
Net Income	(41,660)

Rose Memorial Library Association Profit & Loss February 2020

	Feb 20
Ordinary Income/Expense Income	
4014 · Fundraising Income - Appeal 4040 · Fund Raising Income - Newslette 4014 · Fundraising Income - Appeal - Other	100.00 185.00
Total 4014 · Fundraising Income - Appeal	285.00
4015 · Investment Income 4033 · Interest Income 4015 · Investment Income - Other	11.50 240.07
Total 4015 · Investment Income	251.57
4016 · Gifts and Donations 4031 · Library Charges	9.90 419.81
4032 · Other Income	681.45
4038 · Rental Income - 61 E. Main	1,225.00
Total Income	2,872.73
Gross Profit	2,872.73
Expense 6001 · Salaries 6002 · Benefits 6023 · Payroll Processing Fees	27,819.99 135.84
6002 · Benefits - Other	2,419.52
Total 6002 · Benefits	2,555.36
6007 · Office Postage	-35.00
6010 · Repairs and Maintenance 6014 · R & M Equipment 6029 · Maintenance- Grounds 6406 · Maintenance - Grounds-61 E.Main 6029 · Maintenance- Grounds - Other	89.69 1,890.00 1,653.00
Total 6029 · Maintenance- Grounds	3,543.00
6030 · R & M - Building 6020 · Custodial Supplies 6030 · R & M - Building - Other	119.71 600.00
Total 6030 · R & M - Building	719.71
Total 6010 · Repairs and Maintenance	4,352.40
6011 · Health Insurance Premiums Paid 6017 · Utilities	-78.16 29.79
6018 · Insurance 6019 · Dues/Fees 6024 · Bank Chgs/ML Fees 6019 · Dues/Fees - Other	1,535.00 26.65 242.47
Total 6019 · Dues/Fees	269.12
6035 · Newsletters 6037 · Newsletter Postage 6035 · Newsletters - Other	247.53 1,025.00
Total 6035 · Newsletters	1,272.53
6043 · Retirement 403B 6051 · Computer Technical Support 6101 · Capital Expenditures	0.00 700.00
6022 · Fixed Asset & Capital Purchases	130.00

Rose Memorial Library Association Profit & Loss

February 2020

	Feb 20
6100 · Books	1000 MM No. 1
6100-A · Books	1,969.88
6100-C · Books- Children	318.92
6100-YA · Books- YA	150.68
Total 6100 · Books	2,439.48
6150 · AV	
6110 · AV-Audio	
6115 · Audio Books	34.94
Total 6110 · AV-Audio	34.94
6130 · Video Tapes and DVDs	25.34
6141 · Digital Reading Technology	657.60
6160 · Software	1,323.00
Total 6150 · AV	2,040.88
Total 6101 · Capital Expenditures	4,610.36
6125 · Serials	367.03
6200 · Programs	007.00
6210 · Adult Program Fees	100.00
6220 · Child's Program Fees	150.00
Total 6200 · Programs	250.00
6300 · Supplies	
6027 · Office Supplies & Expense	643.84
6301 · Program Supplies - Adult	4.99
6302 · Program Supplies - Children's	199.02
6304 · Program Supplies - Young Adults	36.90
Total 6300 · Supplies	884.75
Total Expense	44,533.17
Net Ordinary Income	-41,660.44
Other Income/Expense	
Other Expense	
6800 · Net Payroll	0.00
Total Other Expense	0.00
Net Other Income	0.00
Net Income	-41,660.44

ROSE MEMORIAL LIBRARY - YTD PROFIT AND LOSS BUDGET VS. ACTUAL - JANUARY THRU FEBRUARY 2020

				Jan - Feb 20	Budget	\$ Over Budget	% of Budg et
Ordinary Income/Expen se							
		Income					
						(200,00	
			4000 · Tax Levy	0	200,000	0)	0%
			4001 · Local Public Funds	0	295,000	(295,00 0)	0%
			4010 · LLSWA State Aid	0	4,400	(4,400)	0%
			4011 · Grants & Aid	0	1,000	(1,000)	0%
			4014 · Fundraising		1,000	(1,000)	070
			Income - Appeal 4015 · Investment	1,575	9,250	(7,675)	17%
			Income	3,347	20,000	(16,653)	17%
		1	4016 · Gifts and	0,017	20,000	(10,000)	1770
			Donations	42	0	42	100%
			4018 · Friends - Income	0	200	(200)	0%
			4031 · Library			, ,	
			Charges	644	4,000	(3,356)	16%
			4032 · Other				200000
			Income 4038 · Rental	903	3,900	(2,997)	23%
			Income - 61 E.	2,450	0	2,450	100%
		Total	- Truck	2,400		(528,78	10070
		Income		8,961	537,750	9)	2%
	Gross					(528,78	
	Profit			8,961	537,750	(9)	2%
		Expens e					
						(296,82	
			6001 · Salaries	55,007	351,833	6)	16%
			6002 · Benefits	6,559	34,809	(28,250)	19%
			6007 · Office Postage	425	2,000	(1,575)	21%
			6008 · Accounting & Other Prof Fees	5,519	1,350	4,169	409%
			6009 · Legal	613	6,100	(5,487)	10%
			6010 · Repairs and Maintenance	8,560	20,069	(11,509)	43%
			6011 · Health	0,000	20,009	(11,508)	43/0
			Insurance Premiums Paid	3,014	23,342	(20,328)	13%
			6015 ·			(13)	
			Telecommunicatio ns	226	3,044	(2,818)	7%

	Income				0			
	Net Other	Expens e			0			
		Other						
		Total	Payroll		0			
			Net					
		е	6800 ·					
		Expens						
		Other						
	Income/Expen se							
	Other							
	Net Ordinary Income				(94,863)	(29,098)	(65,765)	
	Not Ordinary		e		103,824	566,848	(463,02 <u>4)</u>	
			Total Expens				//05 00	
				6300 · Supplies	3,617	11,275	(7,658)	32%
				6200 · Programs	975	10,500	(9,525)	9%
				6125 · Serials	467	4,234	(3,767)	11%
				Expenditures	7,105	44,05,1	(36,946)	16%
-				Hosting Fee 6101 · Capital	0	600	(600)	0%
				6053 · Website	_			januari e
				Website	0	500	(500)	0%
				Technical Support 6052 · New Library	700	3,000	(2,300)	23%
				6051 · Computer			(=,100)	0 70
				Service Fee	0	2,195	(2,195)	0%
				Licensing Contract 6050 · RCLS	387	565	(178)	68%
				and Promotion 6046 · Movie	0	4,300	(4,300)	0%
				6045 · Advertising				
				403B	0	0	0	0%
				6036 · Fundraising 6043 · Retirement	538	2,950	(2,412)	18%
				6035 · Newsletters		7,375	(6,102)	17%
				Licensing Fees	0	1,760	(1,760)	0%
				6034 · Software	0,010	12,000	(0,401)	30 /
				6032 · Ansernet Service Fee	3,578	12,039	(8,461)	30%
				Access	286	1,618	(1,332)	18%
				6031 · Internet		700	730	20070
				6028 · Sewer Taxes	1,456	700	756	208%
-				6019 · Dues/Fees	421	1,815	(1,394)	23%
				6018 · Insurance	1,535	6,174	(4,639)	25%
				6017 · Utilities	1,563	8,650	(7,087)	18%

Net Income	(94,863)		(29,098)	(65,765)
¥ &				
Cash Balances:			2/29/2020	
Operating Acct - TD Bank		108,931.8		
Payroll Acct -TD	4	4	11,044.39	
Bank	45.32	45.32	17.61	
Savings Acct - TD	43.32	43.32	17.01	
Bank	7,497.25	7,497.25	7,497.87	
Bank CDs -				
Future Fund	0.00	0.00	0.00	
Bank CDs - Other	0.00	0.00	0.00	
Petty Cash	97.01	97.01	84.00	
Merrill Lynch			- 11.5.2	
Cash Acct	2,344.57	2,344.57	4,385.29	
Merrill Lynch				
Certificates of	45,000,00			
Deposit Merrill Lynch			45,000.00	
Municipal Bonds	258,263.0	258,263.0	258,263.0	
Merrill Lynch	,	3	3	
Premiums/Discou				
nts	93.56	93.56	93.56	
Merrill Lynch				
Cash Acct -	1.504.50	1 601 60		
Future Fund Merrill Lynch	1,604.68	1,604.68	2,629.93	
Municipal Bonds -	160 660 2	160 660 2	160,669.2	
Future Fund	0	0	0	
Merrill Lynch				
Premiums/Discou				
nts - Future Fund	785.20	785.20	785.20	
	585,331.6 6	585,331.6 6	490,470.0	

Rose Memorial Library Association Profit & Loss

March 2020

_	Mar 20
Ordinary Income/Expense	
Income 4000 · Tax Levy 4014 · Fundraising Income - Appeal	295,000.00
4040 · Fund Raising Income - Newslette	25.00
4051 · Donations - Adult Programs	21.00
4014 · Fundraising Income - Appeal - Other	10.00
Total 4014 · Fundraising Income - Appeal	56.00
4015 · Investment Income 4033 · Interest Income	86.72
4015 · Investment Income - Other	1,150.44
Total 4015 · Investment Income	1,237.16
4016 · Gifts and Donations	10.50
4031 · Library Charges	-9.15
4032 · Other Income	111.95
4038 · Rental Income - 61 E. Main	1,225.00
Total Income	297,631.46
Gross Profit	297,631.46
Expense	
6001 · Salaries	42,525.68
6002 · Benefits 6023 · Payroll Processing Fees	135.84
6002 · Benefits - Other	3,285.48
Total 6002 · Benefits	3,421.32
6007 · Office Postage	125.00
6009 · Legal	112.50
6010 · Repairs and Maintenance 6030 · R & M - Building	
6020 · Custodial Supplies	34.66
6030 · R & M - Building - Other	710.00
Total 6030 · R & M - Building	744.66
Total 6010 · Repairs and Maintenance	744.66
6011 · Health Insurance Premiums Paid	1,467.76
6015 · Telecommunications	112.73
6017 · Utilities 6404 · Utilities-61 E. Main Street	43.27
6017 · Utilities - Other	736.87
Total 6017 · Utilities	780.14
6019 · Dues/Fees	12.75
6031 · Internet Access	142.82
6035 · Newsletters 6037 · Newsletter Postage	239.55
Total 6035 · Newsletters	239.55
6043 · Retirement 403B 6051 · Computer Technical Support	-1,500.00 700.00
6101 · Capital Expenditures	700.00
6022 · Fixed Asset & Capital Purchases	283.46

Rose Memorial Library Association Profit & Loss March 2020

Mar 20
1,715.12
329.23
91.68
2,136.03
151.80
42.84
42.84
194.64
672.18
3,2,,0
49.94
1,400.00
1,449.94
2,316.76
4,736.25
155.00
155.00
53.18
36.71
89.89
53,866.05
243,765.41
0.00
0.00
0.00
243,765.41

AQAAMAHRES

ACAMAHB 1462				
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
4000 · Tax Levy	295,000	200,000	95,000	148%
4001 · Local Public Funds	0	295,000	(295,000)	0%
4010 · LLSWA State Aid	0	4,400	(4,400)	0%
4011 · Grants & Aid	0	1,000	(1,000)	0%
4014 · Fundraising Income - Appeal	1,631	9,250	(7,619)	18%
4015 · Investment Income	4,584	20,000	(15,416)	23%
4016 · Gifts and Donations	53	0	53	100%
4018 · Friends - Income	0	200	(200)	0%
4031 · Library Charges	635	4,000	(3,365)	16%
4032 · Other Income	1,015	3,900	(2,885)	26%
4038 · Rental Income - 61 E. Main	3,675	0	3,675	100%
Total Income	306,593	537,750	(231,157)	57%
Gross Profit	306,593	537,750	(231,157)	57%
Expense				
6001 · Salaries	97,533	351,833	(254,300)	28%
6002 · Benefits	9,980	34,809	(24,829)	29%
6007 · Office Postage	550	2,000	(1,450)	28%
6008 · Accounting & Other Prof Fees	5,519	1,350	4,169	409%
6009 · Legal	725	6,100	(5,375)	12%
6010 · Repairs and Maintenance	9,305	20,069	(10,764)	46%
6011 · Health Insurance Premiums Paid	4,481	23,342	(18,861)	19%
6015 · Telecommunications	339	3,044	(2,705)	11%
6017 · Utilities	2,343	8,650	(6,307)	27%
6018 · Insurance	1,535	6,174	(4,639)	25%
6019 · Dues/Fees	434	1,815	(1,381)	24%
6028 · Sewer Taxes	1,456	700	756	208%
6031 · Internet Access	429	1,618	(1,189)	27%
6032 · Ansernet Service Fee	3,578	12,039	(8,461)	30%
6034 · Software Licensing Fees	0	1,760	(1,760)	0%
6035 · Newsletters	1,512	7,375	(5,863)	21%
6036 · Fundraising	538	2,950	(2,412)	18%
6043 · Retirement 403B	(1,500)	0	(1,500)	100%
6045 · Advertising and Promotion	0	4,300	(4,300)	0%
6046 · Movie Licensing Contract	387	565	(178)	68%
6050 · RCLS Service Fee	0	2,195	(2,195)	0%
6051 · Computer Technical Support	1,400	3,000	(1,600)	47%
6052 · New Library Website	0	500	(500)	0%
6053 · Website Hosting Fee	0	600	(600)	0%
PARTICIPATE TO THE PARTICIPATE OF THE PARTICIPATE O	V0010-19000-000	44,051	(32,209)	27%
6101 · Capital Expenditures	11,842		4 to 120	11%
6125 · Serials	467	4,234	(3,767)	1170

AQAAMAURCS				
	Jan - Mar 20	Budget	\$ Over Budget	% of Budget
6200 · Programs	1,130	10,500	(9,370)	11%
6300 · Supplies	3,707	11,275	(7,568)	33%
Total Expense	157,690	566,848	(409,158)	
Net Ordinary Income	148,903	(29,098)	178,001	
Other Income/Expense				
Other Expense				
6800 · Net Payroll	0			
Total Other Expense	0			
Net Other Income	0			
Net Income	148,903	(29,098)	178,001	(512%)
Cash Balances: Operating Acct - TD Bank	1/1/2020 108,931.84	3/31/2020 251,352.97		
	20000170000000000			
Payroll Acct -TD Bank	45.32	3473.69		
Savings Acct - TD Bank	7,497.25	7,498.18		
Bank CDs - Future Fund	0	0 .430.18		
Bank CDs - Other	0	0		
Petty Cash	97.01	84		
Merrill Lynch Cash Acct	2,344.57	4,385.66		
Merrill Lynch Certificates of Deposit	45,000.00	45,000.00		
Merrill L	258,263.03	258,263.03		
Merrill Lynch Premiums/Discounts	93.56	93.56		
Merrill Lynch Cash Acct - Future Fund	1,604.68	2,630.00		
Merrill Lynch Municipal Bonds - Future Fund	160,669.20	160,669.20		
Merrill Lynch Premiums/Discounts - Future Fund	785.2	785.2		
	585,331.66	734,235.49		

Library Director's Report By James Mahoney, Library Director For Board Meeting April 15, 2020



This past month all the staff have been working from home, and this is the third week I have been assigning seminars and instructive videos for the staff. Please see the separate sheets (they are $8/5 \times 14$ ")

I have meeting each week with the Rockland Directors in a Zoom setting (usually on a Wednesday) and then with the RCLS Directors (usually on a Thursday or Friday). The RCLS sessions use BlueJeans and includes senior RCLS staff, and the information we share in both those sessions has been invaluable.

Below are trustee comments received:

I have still not received work back from attorney Robert Schofield whom I asked to review Terry's creative ideas about a budget vote:

"I suggest printing & mailing to all SP households the info (statements of intent)we need to show and a request for a signature (and family signatures of voters) we should also include voting district (we need that to verify a voter) on a prepaid postcard to be sent back to us...we wont get enough (800+), but it might be a start....that can begin in May and hopefully give us the summer to go out and solicit at public venues

Just a thought....

Terry"

Amanda said: "I think we need to discuss how we can still get the signatures we need."

Rebecca said: "my main agenda item is just what is the library doing to serve the community at this time."

Ted commented: "Here is the face shield that a lot of people are 3D printing. It needs an 8 or 9 inch print bed. I'm going to try seeing if one of my larger 3D printers can handle it:

https://www.prusaprinters.org/prints/25857-protective-face-shield-rc1/comments

Ted

Also from Ted: I would also like to see the tag line on the Library's web site opening changed from "Closed until further notice" to something like "Closed for the duration of the crisis". Just so it doesn't look like the Library has gone under.

There is more that could be added, but it is 5:30 pm and I need to send all this out. Jim